

NCRComputers
and TerminalsNCR Limited,
206 Marylebone Road, London NW1**PO group
to advise
on X25
interface**

A STUDY group has been formed by the Post Office to define customer interface requirements for attaching terminals to packet-switched networks using the international X25 standard interface.

The group will meet under the chairmanship of Pat Morrison, who is in charge of marketing packet-switched services at the Post Office.

It will have eight representatives of research and educational establishments, five from hardware manufacturers, one government representative, one representative from the software industry and six Post Office members.

Names of participants have yet to be announced.

The Post Office has not yet decided to replace the Experimental Packet Switched Service, EPSS, with a permanent network, but any future network would conform to X25.

The work of the group will contribute towards the planned Post Office guide to attachment to X25 networks, such as the EEC's Euronet.

Readers wanting copies of the drafts, due in the first half of next year, should contact New Data Services, Data Communications Division, Post Office Telecommunications, Freepost, London EC2B 2TX.

Microwave order

MICROWAVE communication between France and Switzerland is to be enhanced with the use of 6 GHz broad band transmission equipment to be supplied by GEC Telecommunications of Coventry.

**ARE YOUR BACK-UP
TAPES SECURE?**

Can you afford the risk of computer file reconstruction when low-cost offsite storage is available?

Safestore offers...

* Top security data vault
* Fire detection and prevention
* Atmospherically controlled environment
* 24-hour security guards

For your...

* Mag tape and discs
* Microfilm, microfiche and video tapes

Don't expose your company to ransom

Safestore Means Security

If you would like to know more about Safestore, phone Simon Mountney on 01-3014411 or complete and return the coupon below

To Simon Mountney, Safestore Ltd, Borthwick Street, London SE8 3HG
I would like to know more about the Safestore service

NAME _____
COMPANY _____
ADDRESS _____
Tel. _____

Safestore Limited
Borthwick Street, London SE8 3HG Tel 01-3014411

COMPUTER WEEKLY**Pioneer of computing tells of
Turing's four missing versions**

SPEAKING on home ground to an audience which included Prof M. V. Wilkes, Dr T. H. Flowers and "Doc" Coombes, Dr James Wilkinson delivered the fifth in the series of "Pioneers of Computing" lectures at the National Physical Laboratory last week.

Still a member of the Division of Numerical and Applied Computing, Dr Wilkinson joined NPL in May 1946 and immediately started work on what was to become Pilot Ace, one of Britain's earliest computers.

His time was initially divided 50/50 between working with Charles Goodwin and Leslie Fox in the Mathematics Division, and with Alan Turing who was then the only member of the high-speed computing section.

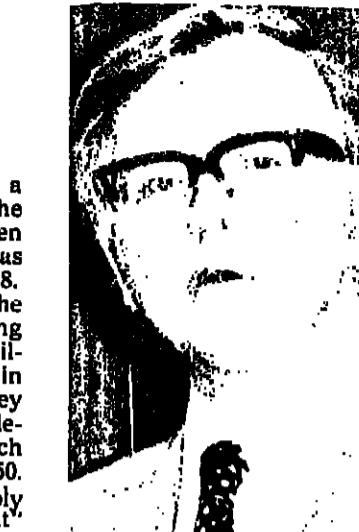
It had been accepted that a computer would be built, and when Wilkinson arrived at NPL he found Turing working

on the logical design of a machine which he called Version 5. According to Wilkinson, Turing was the worst of documentors and there was no trace of Versions 1 to 4.

However, Turing had made up his mind about several things, including the fact that the machine would have a main memory of 6K words in the form of 200 mercury delay lines, each of which would store 32 words of 32 bits. These were referred to as "long tanks", while a number of temporary stores were referred to as "short tanks". The machine was to work at a megacycle pulse repetition rate and input/output was to be by punched cards.

Nevertheless, this machine was not to see the light of day, nor were six and seven, and in 1949 Turing, who had had disagreements with various people at NPL, left for a year's sabbatical at Cambridge.

Dr Wilkinson's lecture was delivered as part of the History Museum. Cassettes containing the lectures and reminiscences of computer pioneers are being produced as part of the project, and the first set can already be obtained from the Science Museum.



Dr James Wilkinson... "Turing was the worst of documentors" of Computing project being undertaken by NPL in collaboration with the Science Museum. Cassettes containing the lectures and reminiscences of computer pioneers are being produced as part of the project, and the first set can already be obtained from the Science Museum.

**ICL fills gap in delayed
VME/B enhancements**

TO overcome some of the delays in producing promised enhancements to the VME/B 2900 operating system, ICL is planning to put out an interim release, SV23, next month.

The work of the group will contribute towards the planned Post Office guide to attachment to X25 networks, such as the EEC's Euronet.

Readers wanting copies of the drafts, due in the first half of next year, should contact New Data Services, Data Communications Division, Post Office Telecommunications, Freepost, London EC2B 2TX.

Microwave order

MICROWAVE communication between France and Switzerland is to be enhanced with the use of 6 GHz broad band transmission equipment to be supplied by GEC Telecommunications of Coventry.

DBHS, suggesting shortcomings in previous versions.

Another feature of SV22.5 will be an update to the Fortran compiler. The relative urgency of this, compared to Cobol, is probably a reflection of the large proportion of universities among early VME/B users.

The interim release will also include an enhanced version of ICL's Data Management Utility System, but user comment was unenthusiastic. "DMUS includes much the same kind of facilities as the National Computing Centre's Filet," said one, "and the NCC is already producing a 2900 Filet."

Most significant of the SV22.5 enhancements will be a new version of the standard 2900 database management system, IDMS. ICL sources have said that this will be the first "recommended" release of the

He thought the DMUS enhancements could be a delayed feature of SV22 rather than an advance on SV23.

This state of uncertainty on specific points reflects a general situation with VME/B. Even users find it difficult to get advance information on what facilities will be released and when.

Next year's SV23 release will include the first official release of dual processor software for the 2970, though some users have already implemented dual processor configurations. There will also be some emphasis on recover, with improvements in

file recovery capability, and checkpoint-restart for the Cobol compiler.

ICL's internal batches of enhancements do not correspond rigidly with external releases, but SV23 will implement most of the enhancements contained in the internal SX27 release.

The recovery aids in SV23 reflect this, as does a planned "whooosh loader," allowing the machine to be reloaded in "one to two minutes" in the event of a failure. ICL is aiming to reduce both mean time between failure and mean time to repair in VME/B.

Companies wishing to take advantage of the scheme should contact the secretary, Production Control Group, Black's Centre, Blackpool, Lancashire, PR1 3EE, telephone 07358-4111, ext 5951.

think the GA restructuring is a good move: it will enable the company to liaise more effectively with major multinational customers.

GA regroups in Europe

THE European operations of General Automation have been restructured with the aim of providing a more homogeneous service, particularly to GA's major multinational companies (CW, September 15).

The decision to reorganise was taken a year ago and, in February, all sales forces except that of the UK were combined under Pedro Weinreb, who moved up from area sales manager for France, Italy, Scandinavia and Benelux to European sales director.

European marketing falls to Norman Chisman, who has moved to the new European headquarters at Aschen on West Germany's border with Belgium. Chisman was previously UK director of systems, and both he and Weinreb report to Walfrid Mildner, Vice-president Europe.

Newman has now decided to leave General Automation for a post with Kode International. "I am sorry to be leaving General Automation, but Kode made me an irresistible offer."

TPS THE LEADING TP MONITOR
FOR ICL MACHINES

* smooths the path to on-line systems
from the simplest beginnings to the most advanced developments

* gets more out of your current machine
giving unrivalled performance on your 2903/2904 or 1800

* carries you forward to your new machine
directly to DME or to VME by TPS/CARE

* has more than fifty users
has been chosen by "first time" users and by those with several years' experience of them

Keep in the mainstream of on-line systems development

Hear the reasons why at a

TECHNICAL PRESENTATION
Glasgow, 4th October
Bristol, 26th October

Write or telephone for your complimentary invitation
TELECOMPUTING LIMITED
Seacourt Tower, West Way, Oxford
(0865) 723621. Telex: 837278

Tel: 01-405225 Telex 288244
Printed in Great Britain by Q.B. Limited, Shoreham, Sussex, C03 3JL and published by IPC Electrical and Electronic Publishing Division, 20 Colmore Row, Birmingham B4 6UD. Tel: 021-233 5331

ATLANTIC**FOR SALE OR LEASE**

Flexlease your 370 through Atlantic and save money without sacrificing flexibility. 1977 delivery. 370/138 and 148's still available!

Tel: 01-405225 Telex 288244

Atlantic Computer Leasing Ltd, 27 Chancery Lane, London WC2A 1NF

Distributed processing has never been easier. Or better.
Come to our launch at the U.S. Trade Centre, Oct 6-7.
Telephone: 01-8638311
for details.

INFOREX

Briefing
IBM 3032,
3031 next week

The IBM 3032 and 3031 are expected to be announced next week. The 3032 is likely to cost about £1.7 million and offers 50 to 80% more power than a 370/158, while the 3031 is expected to cost about £800,000. First deliveries to customers are believed to be scheduled for late 1978.

Typical equivalent 370/158 and 148 prices are £1.2 million and £500,000 respectively.

BCS fees dispute

MEMBERS of the British Computer Society have been called to action to vote against two motions at the annual meeting. The motions, which propose a non-returnable membership application fee of £5 and a joining fee of up to £50, could have a profound effect on the BCS's future, says BCS member David Allan in a letter to Computer Weekly. Letters: page 12.

Privacy guidelines

RECOMMENDATIONS on legislation protecting personal data stored in computer systems will be published this week by the British Computer Society, the Computing Services Association and the Data Processing Management Association. The three bodies got together to work out guidelines for the government's Data Protection Committee. Report on the OECD Transborder Data Flow Conference: back page.

Kode chief

JOHN NEWMAN, who has resigned as managing director of General Automation to join Kode International (CW, September 22), is to take up the newly-created post of group executive in charge of Kode's capital equipment operations. These comprise Kode Ltd and Kode Services, the two firms that handle manufacturing, marketing and servicing of Kode equipment.

Government statisticians say that there are 11 manufacturing firms which could take advantage of the scheme.

Companies wishing to take advantage of the scheme should contact the secretary, Production Control Group, Black's Centre, Blackpool, Lancashire, PR1 3EE, telephone 07358-4111, ext 5951.

Computer Weekly is in a unique position to give an insight into likely developments in computer technology and their impact on society.

Dr Christopher Evans has devised a Delphi poll which contains 21 "soft" questions about future developments. All you have to do is to tick a box for each question which most closely correlates to the time you think the development will reach fruition.

The collective views of Computer Weekly will help to provide a map of our computer future.

This poll is the start of a new CW series, called Futureview, which will provide a platform in which science fiction writers, technologists, sociologists, etc can focus our eyes on tomorrow's computer world.

Turn to page 18

COMPUTER WEEKLY

Number 569

Thursday, September 29, 1977

Price 1.8p

Left-wing cloud over Sicob

TIM PALMER REPORTS
FROM PARIS

THE microprocessor vied with French politics as the main talking point at the 1977 Sicob exhibition in Paris, which closes tomorrow (September 30).

On the microprocessor front, the Intel 8080 and its software-compatible rival, the Zilog 280, turned up in almost all the new equipment exhibited at the show, including the NCR 8100 office computers, R2E's Micro V computer in a suitcase, and the new Logab LX1000 terminals

and LX2000 VRCS.

COMPUTER WEEKLY

Vol. 23 No. 869
Thursday, September 28, 1977

Editor: Malcolm Petru
Deputy Editor: Tony Higgins
Assistant Editors: Keith Jones, Tim Palmer, John Kavanagh, Stephen Bell
Advertisement Manager: John A. Godley
Class Ad Manager: Mike White
Publishing Director: Eric Ickinger

IPC Electrical Electronic Press Ltd, Dorset House, Stamford Street, London, SE1 8LU. Telephone: 01-261 8000 Telex: 25137 BISPRB G Overseas Cables: Conweek Bancock, LDN SE1 Branch Offices: Birmingham 202 Lynton House, Wasall Road, Birmingham 228 Telephone: 021-366 4838 Manchester: St. Stephen House, Talbot Road, Stretford, Manchester M32 Telephone: 061-872 4211 New York: 205 East 42nd Street, New York, NY 10017 Telephone: (212) 687-2080 Published weekly on Thursday. Registered at the Post Office as a newspaper. Price per copy 18p. © IPC Business Press Ltd. 1977.

Do you qualify for your own free copy?

If you work with computers you may be entitled to join the 76,000 readers who receive Computer Weekly free of charge each week. Britain's leading computer publication is sent free to the following categories in the UK and Eire only: Company directors Company secretaries Management services executives Civil servants responsible for computing Management/computer consultants Lecturers and teachers Data processing managers System analysts/D&M officers Programmers Operators Computer engineers Field engineers

To find out if you qualify for a free weekly copy, write for a readership application card to the Controlled Circulation Department at IPC Business Press (Sales & Distribution) Ltd, 40 Bowring Green Lane, London EC1R 4NE.

Subscriptions for readers outside the above categories are as follows: One year, UK and overseas £14.50, US and Canada \$37.70. Australia, UK and Overseas £7.30, US and Canada \$18.90. Airmail rates on request.

Subscription requests should be sent to: IPC Business Press (Sales & Distribution) Ltd, Oakfield House, Parrymount Road, Haywards Heath, Sussex RH16 3DH. Tel: 0444 58189.

Circulation inquiries: Applications for readership, subscriptions and changes of address are dealt with at the addresses listed above. To ensure regular delivery of Computer Weekly readers who wish to do so should send full details, including a wrapper label bearing the serial number of the appropriate department.

Back numbers can be had as available, for 40p post free.

Circulation: 78,868 with the highest fully justified circulation in the UK. International Edition (10 issues a year) Circulation 98,219 (UK 78,081, Int. 19,138).

ISSN 0010-4787

COMPUTER INTERVIEW

Take a trip in our Delphic Time Machine

THIS week you can take part in a unique experiment: trying to predict the future in the Computer Weekly Delphic poll.

On page 18 we have printed 21 statements about the likely course of computer technology and the social impact of these new developments.

The collective response of Computer Weekly's readers will help to provide a possible shape of computer things to come.

This Delphic poll also kicks off a new Computer Weekly series called Futureview. In this occasional series we will be looking at likely maps of the future through a variety of viewpoints, including science fiction writers, computer technologists and sociologists.

But why bother about the future, when there is so much to report about on what is happening today, next week, next month?

Computer Weekly believes that today's, and some of yesterday's, computer development will have a major effect on the future, and that there should be national and international awareness that integrated industrial, social and political policies should be developed to take into account the perception of a future which includes the convergence of computer, communications and semiconductor technologies.

Last week's OECD conference on transnational data flows (see page 48) indicates that the importance of computer/communications convergence is being taken seriously.

At a national level, it is encouraging, albeit in a negative way, that computer science has this year escaped relatively lightly in the Science Research

unprecedented growth in the computer usage market.

And that growth will not be hindered by a neo-Luddite anti-computer uprising, which could well occur if the new information technologies are allowed to be implemented in a haphazard, unplanned way.

Futureview will not set out to solve the problems of the future. But, by providing a regular forum in which to examine the future, it may help to focus attention on the very real and important future issues which could determine the future prosperity of not just the computer industry, but society as a whole.

United front

CONGRATULATIONS to the CSA, DPM and BCS for their joint document on privacy (page 48).

It is refreshing to see leading representatives of the computer community putting aside their differences to create a united front.

When each of the organisations first presented their cases to the Data Protection Committee, it seemed that the computer community spoke with a multi-voiced tongue.

As the DPC has little computer expertise itself, it appeared that the needs of the computer world could easily be ignored.

In his talk to the OECD conference in Vienna last week (page 48), Alan Benjamin, director-general of the CSA, based his paper on the tripartite agreement and received an enthusiastic response from all delegates.

Which just goes to show that unity can mean strength.

Computer Weekly believes

that today's, and some of

yesterday's, computer develop-

ment will have a major effect

on the future, and that there

should be national and inter-

national awareness that inte-

grated industrial, social and

political policies should be

developed to take into account

the perception of a future

which includes the conver-

gence of computer, com-

munications and semiconduc-

tor technologies.

Last week's OECD conference

on transnational data flows (see

page 48) indicates that the

importance of computer/com-

munications convergence is

being taken seriously.

At a national level, it is

encouraging, albeit in a nega-

tive way, that computer science has

this year escaped relatively

lightly in the Science Research

unprecedented growth in the

computer usage market.

And that growth will not be

hindered by a neo-Luddite

anti-computer uprising,

which could well occur if the

new information technologies

are allowed to be implemented

in a haphazard, unplanned

way.

Futureview will not set out to

solve the problems of the future.

But, by providing a regular

forum in which to examine the

future, it may help to focus

attention on the very real and

important future issues which

could determine the future

prosperity of not just the

computer industry, but society

as a whole.

Computer Weekly believes

that today's, and some of

yesterday's, computer develop-

ment will have a major effect

on the future, and that there

should be national and inter-

national awareness that inte-

grated industrial, social and

political policies should be

developed to take into account

the perception of a future

which includes the conver-

gence of computer, com-

munications and semiconduc-

tor technologies.

Last week's OECD conference

on transnational data flows (see

page 48) indicates that the

importance of computer/com-

munications convergence is

being taken seriously.

At a national level, it is

encouraging, albeit in a nega-

tive way, that computer science has

this year escaped relatively

lightly in the Science Research

unprecedented growth in the

computer usage market.

And that growth will not be

hindered by a neo-Luddite

anti-computer uprising,

which could well occur if the

new information technologies

are allowed to be implemented

in a haphazard, unplanned

way.

Futureview will not set out to

solve the problems of the future.

But, by providing a regular

forum in which to examine the

future, it may help to focus

attention on the very real and

important future issues which

could determine the future

prosperity of not just the

computer industry, but society

as a whole.

Computer Weekly believes

that today's, and some of

yesterday's, computer develop-

ment will have a major effect

on the future, and that there

should be national and inter-

national awareness that inte-

grated industrial, social and

political policies should be

developed to take into account

the perception of a future

which includes the conver-

gence of computer, com-

munications and semiconduc-

tor technologies.

Last week's OECD conference

on transnational data flows (see

page 48) indicates that the

importance of computer/com-

munications convergence is

being taken seriously.

At a national level, it is

encouraging, albeit in a nega-

tive way, that computer science has

this year escaped relatively

lightly in the Science Research

unprecedented growth in the

computer usage market.

And that growth will not be

hindered by a neo-Luddite

anti-computer uprising,

which could well occur if the

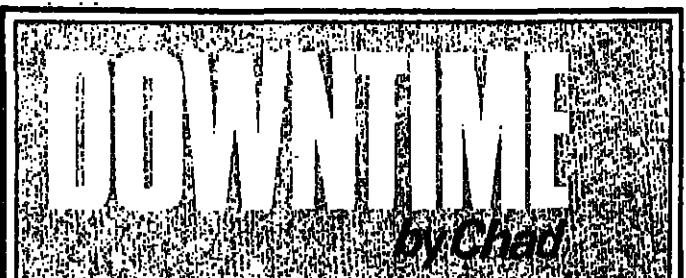
new information technologies

are allowed to be implemented

in a haphazard, unplanned

way.

Futureview will not set out to



Logical approach to whistling

CATCH a plane to Carson City, Nevada right now and you will be just in time for the world's first international whistling contest—and the opportunity to whistle along with a computer.

Dubbed a "whistle-off," the contest is the novel idea of that larger-than-life British expatriate, John Peers.

A former managing director of Allied Business Systems, Peers is now president of Logical Business Machines, Lomac, the Sunnyvale, California, firm that builds Adam, which Peers calls the world's first "no software" computer (CW, November 18, 1976).

Adopting the slogan "Pucker Power," the contest will be open to any individual, family or group who think they can whistle a tune without the aid of a mechanical contrivance.

But in one of the 12

categories open to contestants, they will at least have the assistance of an electronic contrivance in the form of an Adam computer. Lomac has programmed an Adam to whistle the song "My Way" (I did it etc).

Some of the other categories include family whistling, hymn whistling, all male whistling, senior citizen whistling (gasping not allowed), foreign language whistling (à la Italian gigolo), and whistling to a novel accompaniment (saw, bicycle pumps, etc).

Main theme of the conference, at the Hotel Intercontinental, London, was "Office of the Future and manpower productivity in ADP," and three areas in this field: the technology, the effect on productivity, and policies related to it.

A whole range of services will be offered for the office of the future that we see coming," said Gilbert, "such as digitally stored graphics and telephone calls in electronic mailboxes."

Winners will be awarded suitably engraved giant working whistles.

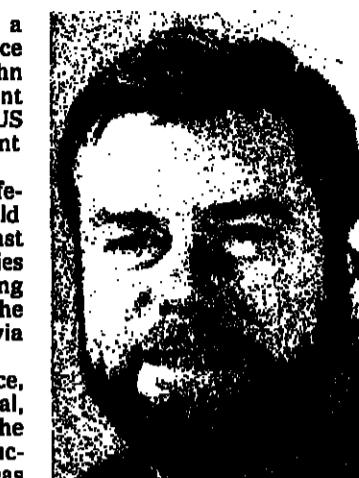
Organised jointly by Lomac and the Carson City Chamber of Commerce ... "A whole range of services will be offered for the office of the future that we see coming."

systems, such as the telephone, were that they had created the problem of the "missed telephone call."

"Somebody is trying to get you when you are not available, and they are not there when you try to get them."

"This problem is eliminated with electronic mailboxes, which can store messages with details of when it arrived and who sent it. There is no need to use the phone here, as you can make your reply for him to read at his leisure."

The disadvantage of present



John Gilbert, director of management information systems for the US Army Material Development and Readiness Command.

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many individuals by searching their calenders."

One area in which the service

has not been able to make much headway in teleconferencing, he says. This is probably due to the fact that most conferences need to come to a conclusion in a fixed period of time and that a face-to-face meeting is sometimes required to sort out a misunderstanding. Where it did appear to help was in preparing delegates for the meeting by raising points that might have been overlooked.

Gilbert says that he now carries a portable Texas Instruments terminal with him most of the time, even when travelling, so that he can access the service wherever he is.

"I think of it as a mobile

office," he said. "I find I can keep up-to-date on decisions, and this is a tremendous advantage. I also find that my travel habits

have altered. I used to do at least once a month in that period is now about every six months."

Despite this, he says, "I need to go to the office to disappear. It just means that more people that come to systems like this, the travelling will be needed."

"Via the net other advanced

facilities, such as spelling correctors, calendars, reminders, and directories, are available," he said. "Whenever I type in a message now I immediately run a spelling correction, and so have cut down on my error rate. Under development now are other services such as co-ordinated calendars which, on request, work out the ideal day for a meeting of many

MICHIE'S PRIVATEVIEW

The father of all the Dijkstras



"NOT my punch-up!" would be a natural attitude to adopt to the furore following Dijkstra's assertion that microprocessors have put computing back by 20 years. Yet the Dijkstra philosophy has been the source of high-minded obstructionism since the dawn of intellectual history.

Let us start with the father of the Dijkstras, the Greek philosopher Plato. Great intellect, strenuous aspiration, merciless principles and good taste in ceaseless inner war with soaring imagination — this learned man was a veritable aristocrat of the human soul. Perhaps the reader begins to recognise the portrait.

Alfred with intellect was a self-righteousness of such stupendous dimensions that every topic was turned into an occasion for explaining to those present how confused, how ignorant, how downright grubby they all were. Invited to lecture at Syracuse by the Sicilian dictator Dionysius the Elder, Plato used the occasion for a sermon on the principles of abstract justice and their inconsistency with the institution of dictatorship. This was counter-productive enough to deprive him of any further hearing in that quarter (Herb Grosch and other human rights ego-trippers please note).

And what about Plato's attitude to hardware innovations? Things like microprocessors, let us say, or whatever was the equivalent in his time and context?

Two mathematicians, Eudoxus and Archytas, developed a device for machine-aided theorem-proving. When their audacious coup came to Plato's attention, his outburst was a five-star affair beside which Dijkstra's remark must be classified as a well-bred clearing of the throat. The indignity, the disgrace, that the pure objects of disembodied thought should be dragged down to base material implementation, and that colleagues should so forget themselves as to behave like mechanics!

It is not recorded by how many years, Plato considered that mathematical science had been put back. It is known,

Munich date for joint conference

THE successful joint European/US software management conference, held last year in Washington, and earlier this year in London (CW, March 24), is to be repeated in an updated form, in Munich.

Scheduled for November 14-15, the conference includes most of the same speakers as at the first event, giving addresses with the same titles, but developments in the interim will give the content a substantially new flavour.

Progress on such major projects as the US Department of Defence standard real-time language development are likely to arouse particular interest. The collected ideas of govern-

ments, and the locations of

significant features on the site.

This allows much of the work

which previously had to be done

on the site to be performed in the office. Features of the model

can be amended, and diagrammatic output can be obtained on a flatbed plotter. The software

will be sold as a package with a Wang 2200, and a plotter and cassette tape storage, as options.

The minimal Wang system

is priced at £18,900.

A CO-OPERATIVE effort be-

tween two consultancies has

brought the general release of a

software aid to surveyors. The

Eclipse Survey Package, de-

signed to run on the Wang 2200

top computer, was developed by

Eclipse Computer Consultants.

Lacking the resources for a

full-scale marketing effort, Ec-

lipse engaged Hill Price Davison.

The survey package interprets

field observations and builds a

model of a site, including ground

levels, interpolated from obser-

vations.

The minimal Wang system

is priced at £18,900.

Contact
Stuart Moore

RP-04 IMMEDIATE DELIVERY

New RWP04-AB, surplus to needs. 50 Hz. 11 / 70 cont.

Also
Ferranti-Cetec Digidig System-4 solid-state graphics tablet
150cm x 105cm active area; all accessories

Replies to Box 1896, Computer Weekly

NELSON COMPUTER SERVICES LTD.
BUY & SELL
COMPUTER SYSTEMS - ICL / IBM / DEC / BCL
DATA-PROCESS EQUIPMENT - ICL / IBM / VME / VMEbus / TELETYPE / BURSTERS / DECALINERS / MAGNETINES / D.F. STORAGE CABINETS (inc. FIRE PROOF);
FOR FURTHER INFORMATION CONTACT
St. John's Court, Newmarket, Lanes BS4 7PA. Tel: Ressendale (07082) 28125

YOU NEED THE BEST SO FORGET THE REST

Contact Sarah Smith on 01-283 3237 for

- Top quality contract programming staff always available.
- Rates from £160 to £220 per week.
- References checked and work guaranteed.
- Permanent staff also available.

MARTON associates 208-210 Bishopsgate, EC2
FOR COMPUTER PEOPLE AT THE CROSSROADS

FOR SALE
PDP II EQUIPMENT
MMIIL MEMORY TELETYPE
KG IIA

Telephone 01-278 5501

LA180 PRINTER WITH INTERFACE

U NEED BASIC BOOKS?

BASIC COBOL
Now available £2.20 incl p&p

BASIC ALGOL
£1.10 each incl. p&p

FORTRAN BASICS
£1.10 each incl. p&p

BASIC PL/1
£1.10 each incl. p&p

Please enclose cash with order to
IPC Electrical - Electronic Press
Ltd., General Sales Dept., Room
11, Dorset House, Stamford
Street, London, SE1 BLU.

ABR 33 TELETYPE

A fully comprehensive maintenance contract will
cost you only £89.95 + VAT each year.
WE PAY MORE!

We also rent ABR 33s for as little as £25 per month.
WE PAY MORE!

DATA MAINTENANCE LTD.
8 Watkin Road, Wembley, Middlesex
Tel: 01-890 7158

market place

WANTED ANALYSTS
PROGRAMMERS
OPERATORS

NOW!
TELETYPE 43
THE LATEST EDITION
IN THE COMPREHENSIVE
RANGE AT
TELEPRINTER EQUIPMENT

**WE BUY SCRAP
COMPUTER
LISTINGS
AND PUNCH CARDS**
Best prices paid
Collections or delivery to
**LEYTON WASTE PAPER
CO. LTD.**

Rowin Works, Lynn Road
Leytonstone E.11
01-558 2131
Contact: MIKE BOWLES

tectonics
guarantees
**12 MONTHS
FREE SUPPORT**

on all development
projects, from end
programs to major sys.
contact Terence Salmon Mgr.
Tectonics Ltd 54 Tilgate Rd, Bognor
The fixed price fixed fee sys.

**CONTRACT OPERATORS
UK & EUROPE**
Phone Pat Eagling
01-402 9355
MARCOL COMPUTER SERVICES LTD.

MARCOL is an associate company of the Novach Unit

price

ELECTRONIC BROKERS LTD

NEW 80 Column Hand Punch

• reduced incorporating latest production techniques
• modern styling and attractive
• no hidden extras - alphanumeric key tops, wreck knife,
dust cover, maintenance available
• following 1 year guarantee period
• 12 month warranty

Send for Brochure:

WE BUY **SCOOP** **WE SELL**

up to 45% OFF HAZELTINE
Teleprinter-compatible CRT Terminals

HAZELTINE 1000
1000 Characters
Full/Half Duplex
New List Price £900.
OUR PRICE £341
HAZELTINE 1200
1200 Characters
Full/Half Duplex and batch
New List Price £1200.
OUR PRICE £428
HAZELTINE 1200
1200 Characters
Full/Half Duplex
New List Price £1449.
OUR PRICE £468

ELECTRONIC BROKERS LTD. (Computer Sales & Services Division)
49-53 Pancras Road, London NW1 2QH Tel: 01-857 7781
TELE: 208694

Contract
Operators,
Programmers,
Key Punch Ops.
phone 4914706

Knight

Contract
Operators,
Programmers,
Key Punch Ops.
phone 4914706

Knight

Contract
Operators,
Programmers,
Key Punch Ops.
phone 4914706

Knight

Contract
Operators,
Programmers,
Key Punch Ops.
phone 4914706

Knight

CHEAP!!

OVERNIGHT TIME
AVAILABLE
ICL 1904S (192K)
TEL: TONY ADAMS
01-622 5511

FOR SALE

Avtel Solid State Frequency
Converter, 415 cycles, suitable
for IBM 370 use.
Enquiries to:
Box 1896, Computer Weekly

FOR SALE

Quality Discounts
available

Write or telephone:
D. N. Computer Services Ltd.
St. Martins St., Rochdale
Tel. Rochdale (0708) 54711

VDU DESKS

L-shaped right or left-hand, genuine
formica worktop. Flat or well,
Courtesy Panel. Rigid Tubular
frame work.

FOR SALE

£99 Quality Discounts
available

Write or telephone:
D. N. Computer Services Ltd.
St. Martins St., Rochdale
Tel. Rochdale (0708) 54711

VDU DESKS

L-shaped right or left-hand, genuine
formica worktop. Flat or well,
Courtesy Panel. Rigid Tubular
frame work.

FOR SALE

£99 Quality Discounts
available

Write or telephone:
D. N. Computer Services Ltd.
St. Martins St., Rochdale
Tel. Rochdale (0708) 54711

VDU DESKS

L-shaped right or left-hand, genuine
formica worktop. Flat or well,
Courtesy Panel. Rigid Tubular
frame work.

FOR SALE

£99 Quality Discounts
available

Write or telephone:
D. N. Computer Services Ltd.
St. Martins St., Rochdale
Tel. Rochdale (0708) 54711

VDU DESKS

L-shaped right or left-hand, genuine
formica worktop. Flat or well,
Courtesy Panel. Rigid Tubular
frame work.

FOR SALE

£99 Quality Discounts
available

Write or telephone:
D. N. Computer Services Ltd.
St. Martins St., Rochdale
Tel. Rochdale (0708) 54711

VDU DESKS

L-shaped right or left-hand, genuine
formica worktop. Flat or well,
Courtesy Panel. Rigid Tubular
frame work.

FOR USED DP EQUIPMENT
BUY OR SELL THROUGH 01-464 9011

WDP

01-464 9011

WEBSITE D/P SERVICES LTD.
DE WIMBLEDON ROAD, BROMLEY,
KENT BR1 3AA

WDP

01-464 9011

WEBSITE D/P SERVICES LTD.
DE WIMBLEDON ROAD, BROMLEY,
KENT BR1 3AA

**For Advertising Rates
PHONE 01-261 8757**

**Co Operators supply first-rate
contract operations staff for
long or short term needs
-FAST**

IMMEDIATE DELIVERY OF NEW

PDP II v 03

**Floppy Disc Systems with software packages for
STOCK CONTROL PRODUCTION CONTROL LEDGER
ANALYSIS**

Also available:
Low cost version of these packages supplied with
Intel/Memorex floppy disc system at prices from
£8,000 complete.

data-J

**Data-J Ltd., 7 Churchill Court, Rustington, Sussex
Tel: 08062-72802**

**Contract Staff
available**

for Home and Overseas assignments

01 680 2400

Metra Lowndes-Ajax
119 High Street, Croydon CR0 1QJ

We are always interested in hearing from
people who wish to work on a contract basis

CTB

For all computer time.

HALF MOON STREET, LONDON NW1 7RA

Ring Ian-Hewitt-Thompson on 01-731 0731

COMPUTER TIME INVESTORS LTD.

Queens House, Holly Rd, Twickenham, Middlesex

London TW10 5DH

01-850 1000

**PROFIT
FROM YOUR
COMPUTER
WASTE**

By contacting London's
BEST BUYERS

DATAWASTE LTD

98 Walmers Road

Kingsbury, London NW10

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

01-850 2000

LETTERS

Wanted—better concepts and designs for micros

I VERY much regret the attitude that Professor Dr E. W. Dijkstra and many other computer scientists are taking to the microcomputer.

Present-day microcomputers are ill-designed, inconvenient to use, and conducive of bad habits. And they will remain so, until the computer scientist takes his head out of the sand and recognises

that he has a responsibility to do something about it.

The microcomputer is not a computer worth small. It is a new device presenting new design problems and challenges. Applying good computer practice to microcomputers is not adequate.

At Toronto, I had hoped to stimulate a debate on how the microcomputer could be developed

ed; instead, I merely demonstrated that the computer fraternity has as many backwoodsmen as any other group.

What is wanted are better concepts and designs for microcomputers and microcomputer languages.

Dijkstra... where are you?
ANN M. BARRON
Redbourne, Herts.

Substantial rises in BCS subscriptions fear

TWO apparently innocuous resolutions are proposed as special business for the forthcoming annual general meeting of the British Computer Society. Members should not be deceived. These resolutions, if carried, could have a profound effect on the future of the Society. It is our belief, for example, that these resolutions will lead directly to substantial increases in subscriptions being proposed at next year's annual meeting.

Numerically, the Society's membership has been stagnating, and is now declining. The Beaumont Conference recognised that large numbers of established computer professionals were outside the Society and that they should be encouraged to join. Hence the modifications of the rules governing entry. The Kingston branch,

with the close co-operation of the Membership Board and the Branches Board, undertook a special recruitment project. Within the project, the branch is systematically identifying the membership potential in its area and will shortly test various recruitment techniques.

The Council registered 30,000 as its membership aim under the Companies Act. Such a figure would lead to a healthy financial position for some years, with current fees. We are more than 7,000 short of this target.

More of the qualified professionals currently outside the Society must be recruited. Will the new charges help? We think not. The proposed £5 application fee in particular is an anathema to us. Those of us who have sponsored many candidates for membership know what a lottery membership application is.

It is surely immoral, and certainly unprofessional, to take an application fee from a candidate, pocket it, reject the application and then give no reason why!

It is not uncommon for established professional societies to charge an entrance fee. The BCS took powers in its articles of association to introduce such fees at the proper time. We believe this is not the proper time.

Members will have noted a net drop in the numbers of Fellows, and Members during the year despite significant numbers of new entrants to these grades. The Membership Board chairman reported "500 ineffective members were removed from the register." Knowing some of the members personally, we can report that there was nothing ineffective about many of them. They made a positive contribution to the profession and to the

Society. Their only mistake was the decision that the BCS no longer represents value for money and a refusal to pay.

In these days of financial stringencies, when both within the Society decline to pay their subscriptions in real prospect of not being persuaded those from the public to pay double subscriptions will come in?

The Society's treasurer's report noted that the Society was heading for a deficit 1978/9. Subscriptions will increase immediately, but members of the Society will be allowed one year.

If during this period we have sufficient new members, subscription rates can be increased. Could we recruit enough members if the special resolutions are passed?

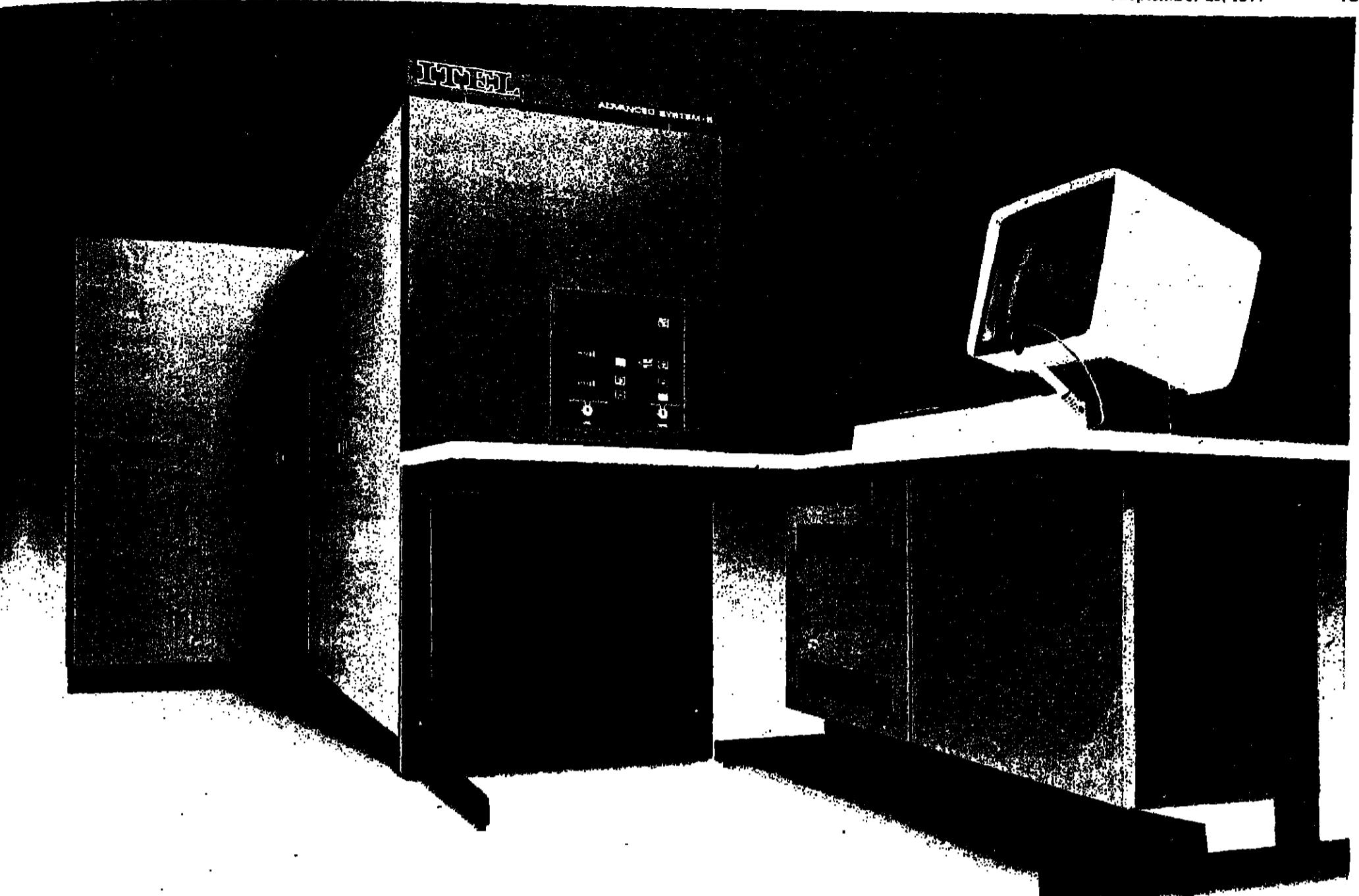
What is the use of these resolutions? In the first place, the president's foreword to the annual report not only points out that the Society's resolutions. The treasurer ignores them. Can we say there is no case in these resolutions?

What can individuals do about this? We recommend positive action.

Attend the annual general meeting and vote against them.

If you cannot be present, complete your proxy card clearly indicating you should be cast against these resolutions. When you have demanded your vote will be counted.

For and on behalf of the Ewell, Surrey, British Computer Society
T. A. JONES
Service Industries Division
IDA Ireland.



Comtech's move to Ireland

YOU published (CW, August 25) an article concerning the decision of the Canadian computer services company, Comtech, to locate its software development office in Ireland. The final paragraph contained a small inaccuracy as Comtech, toge-

ther with Altergo and MSP have been joined in Ireland by Infocom and Samson Automating from Holland and by Zeus Hermes from the UK.

The Industrial Development Authority, which administers the scheme of industrial grants in

Ireland, expects to approve financial support to further companies in the computer industry this year.

T. A. JONES
Service Industries Division
IDA Ireland.

CLEOPATRA

Are sorts poisoning your whole system?

Call for Dr. SyncSort!

The Man from SyncSort is a sorting specialist.

LONDON
TEL.: 01/487 56 81
STOCKHOLM
TEL.: 08/88 01 25

Sorts are like serpents - frequent, diverse and sometimes dangerous to the health of a computer system! Unless sorts run efficiently, with near-optimum use of computer resources, they have a way of interfering with other, non-sorting jobs in congested multi-programming environments. Then, when your data-processing load gets heavy, your entire system begins to slow down.

SyncSort IV eliminates that danger by making sorts run with minimum use of computer resources.

Fully compatible with all IBM OS and OS/VS systems, SyncSort provides dramatic savings in all the following categories:

- 25% improvement in background performance;
- 33% reduction in Elapsed Time;
- 31% reduction in True SPU Time;

• 32% reduction in I/O activity;

• 70% reduction in disk space as measured in disk-kilobyte minutes.

And SyncSort is easy to use. It doesn't require you to become a sorting expert. If you don't know the exact characteristics of your input, don't worry. SyncSort will automatically accommodate and find the best sorting environment for you.

How can you render your sorts harmless? Pick up the telephone and call the Man from SyncSort.

He'll arrange to give you a free six-step sorting survey, including a benchmark test, that will tell you more about your sorting operations than you ever knew before.

That may cost you a little time today.

But it could save you a great deal of time - computer time - in the future.



MEMBER OF THE GEMINI SOCIETY GROUP

More OUTPUT from your INPUT

GEMINI COMPUTER SYSTEMS Ltd, 84, Baker Street, London WIM 1DL (Great Britain) Tlx: 22538
BRA, Bredgatan 1, 112 32 Stockholm (Sweden) Tlx: 11572

Effect of micros on system design

THE comments by Dr Ted Glasser on the effect of microprocessors on system design (CW, September 18) give the impression that "the idea of optimisation" is on the way out. His example purports to demonstrate how the "classic computer design approach" can give the wrong results by using software means to get more out of hardware.

While I accept his case that designers can now afford to be more liberal in configuring the hardware, I do not accept his implied definition of optimisation, nor the classic computer design. Indeed, it seems to me that his misunderstanding of these concepts illustrates the attitudes to which Dr Dijkstra has taken such highly publicised exception.

Firstly, optimisation is not and never has been solely a question of getting as much as possible out of the hardware. Optimisation involves balancing a number of factors such as performance, maintainability, cost, etc to obtain the best practical system in the circumstances. The circumstances will vary according to the applications, user requirements, equipment available and so on. Granted less

weight needs to be given to hardware utilisation than to software design.

Secondly, the design of which Dr Glasser does not seem to be "classic" is anything but. Since it concentrates on the mechanics of the system (hardware) and not the software, it is the reverse of the past. It is true that hardware and cost of the hardware have placed severe constraints on system designer, to the point that hardware and software must be optimised together, rather than the other way round.

The designer will not

completely free of hardware

system structure and

carving himself a

and characteristics

ware, although some

micro will not be

option for him to take

danger in that he may

cheap hardware will

into believing that he

need to build a

structure of all. A

points out that a

20 years ago

the

and

the

COMPUTER OPPORTUNITIES IN SCOTLAND

The day Jock realised he was homesick . . .

By John M. Shaylor

CRAIGY 6' 3" Glaswegian DPM Jock MacCobol rose from his desk and strode across his office towards the window. He gazed blankly out at the falling snow.

After a while he shook his head and paced back to his desk, walked round it twice, feinted towards the door then changed his mind and sat down, took out his pen, put it back, stood up again, drank the tepid remains of his coffee, scratched his chin and sighed a deep Scottish sigh.

Jock was definitely not himself these days; his work was not up to his usual high standard, and his golf was all to pieces. Something was wrong, but what? He ran his fingers through his hair and began to analyse the problem for the umpteenth time.

"After all," he reasoned, "I have all I need in conventional material terms. Statistically I'm a success: DPM with a national insurance firm at 34; lovely wife and 24 kids; delightful suburban residence only 85 minutes from the office; I enjoy my job; I've no ambitions to sail round the world, grow my own vegetables with a bunch of hippies or write the Great British Novel. I've no skeletons in the typing pool. What the hell is the matter with me?"

The phone shrilled. He picked it up and found himself talking to a Scottish contact he'd been trying to locate all day.

"Is that you, Alec?" he rasped irritably. "Where the hell have you been? Have you sent that information? I must have it tomorrow."

Alec's voice came back faintly. Pathetically, he answered: "Aye, I've sent it, and dinna shout, mon . . . ah'st still getting over Hogmanay."

Jock put the phone down, he reflected on his own Hogmanay — a few drams and a tin of shortbread biscuits with the neighbours. And that was it. No first-footing, no parties . . . nothing.

And then it hit him. With a blinding flash of insight, Jock realised he was homesick!

He leaped to his feet, strewing papers over the floor, and produced a Highland whoop of triumph that froze the typing pool two floors below. A confused blur of images flashed through his mind . . . Jock powering his impetuous way round Turnberry, Jock the Cairngorms ski star, Jock the Highland lard picking off the grouse . . . Aye, that's the life . . .

Two days later he tracked down a friend, a recruitment consultant who specialised in computer staff.

John Shaylor, director of ATA Selection and Management Services, Edinburgh, takes an off-beat look at the Scottish jobs scene . . . through the eyes of a homesick Glaswegian.



"Jock leaped to his feet, strewing papers over the floor, and produced a Highland whoop of triumph that froze the typing pool two floors below."

They met in a pub, and after a couple of drinks Jock came to the point.

"What sort of prospects would I have back home?"

"Well, since you left things have certainly changed. Economically Scotland is a very different proposition today and this is reflected in the growth of the use of computers, and naturally in the demand for computer personnel."

"Och, that's a shame. I'm a Glaswegian myself and I can't say I like the idea of moving to Edinburgh."

His friend laughed.

"I thought you might say that, but in practice it isn't a problem."

"How's that?"

"Because you could live in Glasgow and travel to Edinburgh as quickly and as easily as it would take you to make a relatively short journey in London. Communications generally are very good."

"Well, that sounds encouraging."

"However, I must say it would be a lot easier if you were still a programmer."

"Vhy's that, then?"

"Because there's a distinct lack of good programmers in Scotland — they're like gold dust."

"Is that so?"

"Yes, and the situation isn't improving — there seems to be an ever increasing demand for good progs — some companies are even offering immediate cheap mortgages to lure them up."

"Well, that doesn't sound too bad then, and what's the scene like for other jobs, you know — analysts, analysts, progs, operators and so on?"

"They've changed the Scottish licensing laws . . . it's all now . . ."

"Jock's law segged. "That does it. Get me a job, I'm going home!"

"What?"

"On the whole, not bad, you see, the DP industry in

NCR

SENIOR SYSTEMS ANALYST ANALYST/PROGRAMMERS

The Management Information Services Department at NCR, Dundee, has vacancies for a Senior Systems Analyst and several Analyst/Programmers.

The Department supplies the data processing needs of the manufacturing organisation, utilising an NCR Century 300 computer with 896K byte memory and a host of peripherals including an expanding VDU network. Applications cover all areas of production-control, administration and finance and tend to be technically advanced so that successful applicants are assured of involvement in up-to-date methodologies.

The senior position requires someone with at least six years relevant experience, some of which will ideally have been in a manufacturing environment and who can indicate qualities of initiative, energy, an organised approach and an overall dedication to meeting planned objectives.

Selected applicants for the Analyst/Programmer positions will have four or more years' programming experience principally in COBOL and some experience of systems analysis.

For both job categories, experience in any of the following will prove an added advantage: online design or programming, TOTAL database management software, or proprietary package implementation.

In addition to attractive salaries, the conditions of employment include a 35 hour week for all positions (which are open to both men and women); the possibility of paid overtime; pension and life assurance schemes; subsidised catering facilities and generous relocation assistance.

In the first instance, please write giving full career and personal details to:

Ian Hurne,
Personnel and Employee Relations,
NCR Manufacturing Division,
Kingsway West,
Dundee DD2 3XX

"Jock leaped to his feet, strewing papers over the floor, and produced a Highland whoop of triumph that froze the typing pool two floors below."

They met in a pub, and after a couple of drinks Jock came to the point.

"What sort of prospects would I have back home?"

"Well, since you left things have certainly changed. Economically Scotland is a very different proposition today and this is reflected in the growth of the use of computers, and naturally in the demand for computer personnel."

"Och, that's a shame. I'm a Glaswegian myself and I can't say I like the idea of moving to Edinburgh."

His friend laughed.

"I thought you might say that, but in practice it isn't a problem."

"How's that?"

"Because you could live in Glasgow and travel to Edinburgh as quickly and as easily as it would take you to make a relatively short journey in London. Communications generally are very good."

"Well, that sounds encouraging."

"However, I must say it would be a lot easier if you were still a programmer."

"Vhy's that, then?"

"Because there's a distinct lack of good programmers in Scotland — they're like gold dust."

"Is that so?"

"Yes, and the situation isn't improving — there seems to be an ever increasing demand for good progs — some companies are even offering immediate cheap mortgages to lure them up."

"Well, that doesn't sound too bad then, and what's the scene like for other jobs, you know — analysts, analysts, progs, operators and so on?"

"They've changed the Scottish licensing laws . . . it's all now . . ."

"Jock's law segged. "That does it. Get me a job, I'm going home!"

"What?"

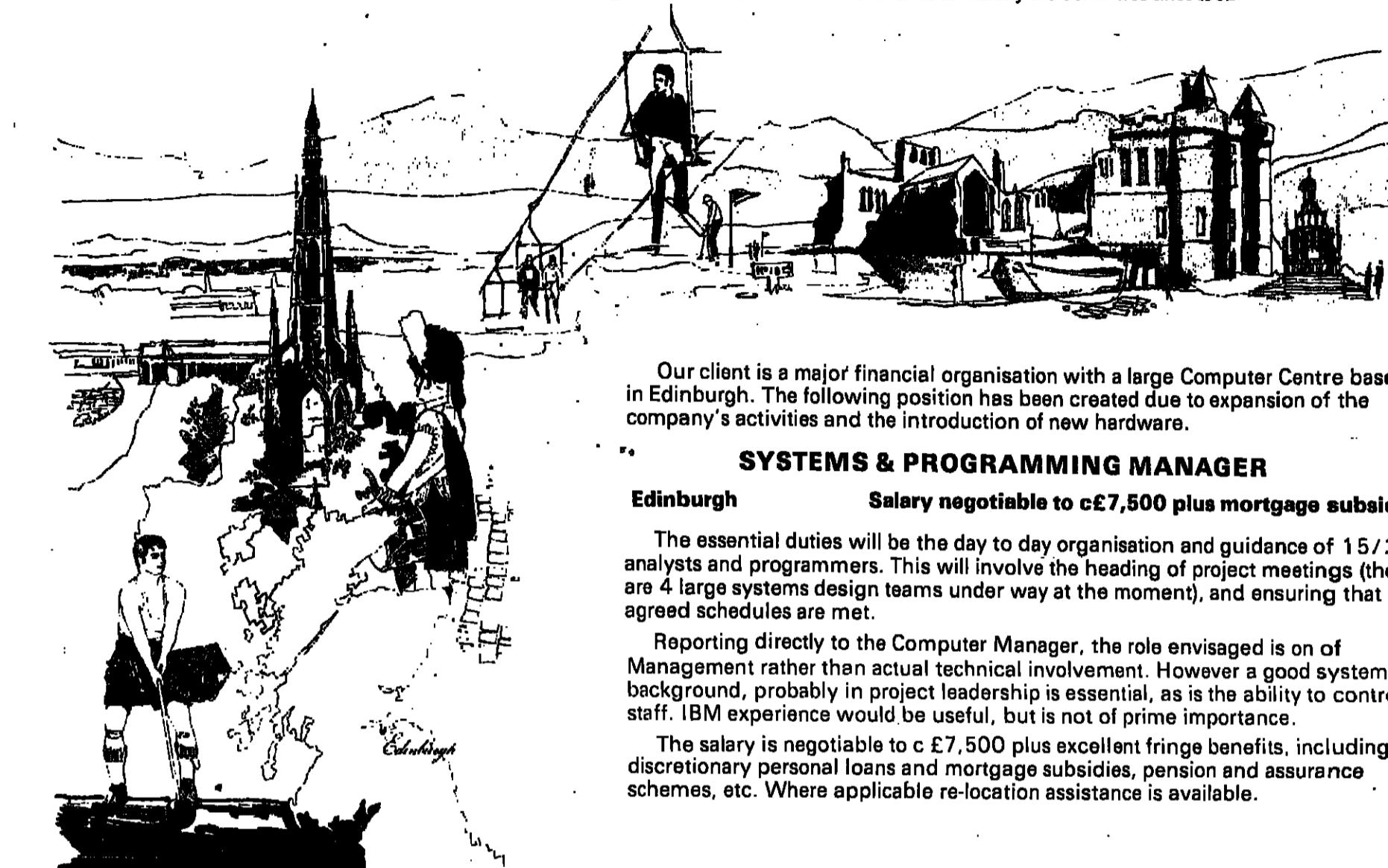
"On the whole, not bad, you see, the DP industry in

FURTHER APPOINTMENTS APPEAR ON PAGES

27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37
39, 40, 41, 42, 43, 44, 45, 46

ata Computer Recruitment in Scotland.

A division of ATA Selection and Management Services, recruitment consultants to Industry and Commerce since 1962.



Our client is a major financial organisation with a large Computer Centre based in Edinburgh. The following position has been created due to expansion of the company's activities and the introduction of new hardware.

SYSTEMS & PROGRAMMING MANAGER

Edinburgh

Salary negotiable to c£7,500 plus mortgage subsidy

The essential duties will be the day to day organisation and guidance of 15/20 analysts and programmers. This will involve the heading of project meetings (there are 4 large systems design teams under way at the moment), and ensuring that agreed schedules are met.

Reporting directly to the Computer Manager, the role envisaged is one of Management rather than actual technical involvement. However a good systems background, probably in project leadership is essential, as is the ability to control staff. IBM experience would be useful, but is not of prime importance.

The salary is negotiable to c£7,500 plus excellent fringe benefits, including discretionary personal loans and mortgage subsidies, pension and assurance schemes, etc. Where applicable re-location assistance is available.

with this growth. A large IBM computer facility will be installed early in the New Year as the first step in this development.

These changes will create the following job opportunities.

SECURITY AND STANDARDS SUPERVISOR

DATA PROCESSING PAISLEY

We are one of the leading Scotch Whisky Companies and are part of the largest liquor organisation in the world. In our Data Processing Department we use a 370/135 144K with 3330s using a DOS VS (power) Operating System and a Duplex MDS 1200 KDS Data Entry System.

Applicants of either sex, must have at least 8 years' experience in data processing including a minimum of 2 years' in programming/systems analysis and 8 years' in operations. A thorough knowledge of 370 hardware using DOS VS (power) is mandatory and a knowledge of all data processing functions would be of considerable advantage.

The function is to develop and maintain operations of security procedures and standards of advice on the operational techniques of new systems and to take part in the change-over of new or revised jobs during implementation and parallel running to live operation.

This is an ideal stepping stone to Operations Management for a person currently in a supervisory position.

An attractive salary will be paid and the fringe benefits are excellent.

Initial brief, written applications should state age, qualifications, experience and should be addressed to the Group Employee Services Manager at the address below.

CHIVAS BROS. LIMITED
111/113 Renfrew Road
PAISLEY PA3 4DY SCOTLAND

COMMERCIAL SYSTEMS MANAGER

c£7500+Car

The Commercial Systems Manager will be responsible for all systems developments in the accounting/commercial functions of the business. You should be capable of analysing the users problems and judging the most suitable role of DP in their solution.

You must have the personality and professional standing to sell your solution to the user and the management capability to bring it to a successful implementation.

The selected candidate will preferably have had a formal accountancy training.

Applicants must have 4/5 years DP experience, have implemented at least one major project, and have sufficient programming background to make sound technical decisions. Some database experience would be useful.

For further details telephone our Edinburgh office, 031-226 5381 or your nearest ATA branch. Written applications enclosing detailed Curriculum Vitae to: ATA COMPUTER RECRUITMENT, Anglia House, 24/26 Frederick Street, Edinburgh EH2 2JR

LONDON
(01) 837 0781

BIRMINGHAM
(021) 643 1994

BRISTOL
(0272) 211035

MANCHESTER
(061) 872 5577

CRAVENLEY
(0283) 514071

PROGRAMMING MANAGER

c£7500+Car

The Programming Manager will be responsible for training and developing all programming staff.

You will have overall responsibility for departmental programming standards which will conform to the best current practices in structural programming.

You will have functional responsibility for all programming activity some of which will take place in project teams.

The successful candidate will have a minimum of 4 years programming experience and have proven management ability. Applicants must have a developed knowledge of programming methodology and the technical strength and personality to lead the department to accept their views.

All positions are open to male and female applicants, provide contributory pension scheme, and generous additional benefits including comprehensive relocation assistance where required.



The British National Oil Corporation TECHNICAL ANALYSTS

BNOC (Development) Ltd. is the operating company of BNOC responsible for the successful development of the Thistle Field. Extensive use must be made of computing resources to support the engineers and petroleum engineering groups working on this.

A technical computing group has been formed and two Technical Analysts, initially London based, are required urgently. These are demanding, ground floor appointments in an expanding organisation. Current computing needs are being met through the use of bureaux machines, while the future requirements of the Corporation are under active consideration.

Applicants should be able to offer some of the following:

BNOC

- education to degree level or equivalent
- at least 4-5 years' relevant D.P. experience in a technical computing group
- experience of applications in structural engineering and reservoir engineering
- significant experience of FORTRAN
- good working knowledge of OS/ICL

Salaries for these posts are competitive and associated conditions of employment are excellent.

Please write or telephone for an application form quoting reference TA/CW to:

The Recruitment Manager,
The British National Oil Corporation,
150 St. Vincent Street,
Glasgow G2 5LJ,
Telephone 041-204 2525.

British National Oil Corporation FINANCE Computer Control

The Corporation has an opening for a person at section head level in this sub-section of the Finance Division in Glasgow. The post entails:

1. Monitoring the control of all commercial computer systems which will be updated directly by accounting units based in London, Aberdeen and Glasgow.

2. Establishing and ensuring the achievement of deadlines.

3. Resolving any problem identified by the control procedures.

The successful candidate, while not necessarily having formal qualifications, should have a strong

accounting background, and extensive D.P. control experience gained either in an internal audit or operational environment.

The salary for the post is very competitive and associated conditions of service are excellent.

Please write or telephone for an application form quoting reference CDIC/C to:

The Recruitment Manager,
The British National Oil Corporation,
150 St. Vincent Street,
Glasgow G2 5LJ
Telephone: 041-204 2525

BNOC

British National Oil Corporation COMPUTER TERMINAL OPERATORS

The Corporation has Ventek Datapoint 5500 computer terminal equipment in Glasgow and London which is used for processing both technical and commercial applications. Each system includes disk storage, visual display screens, card reader and fast line printer. The Venteks are used for simultaneous data capture and remote batch processing. The principal emulator used is IBM HASP/20 work station but others include IBM 3780 and Univac 1004.

Two Computer Operators are required for each of our Glasgow and London terminal operations group.

Successful applicants should have:

- education to 'O' level in at least four subjects including English and Mathematics

BNOC

TPS ONLINE SYSTEMS £3-5 1/2 K

PROGRAMMERS (Minimum 1 year ICL)

SENIOR PROGRAMMERS SYSTEMS ANALYSTS LECTURERS (SOFTWARE)

TELECOMPUTING SPECIALISTS IN ONLINE TRANSACTION PROCESSING SYSTEM

OXFORD LONDON AMSTERDAM

Telecomputing is established as the expert supplier of online systems for ICL computers. TPS is the world's leading tp monitor software on this range.

Our continuing success and outstanding growth means we need more people to work on client projects in London and U.K. and international locations but particularly at our Oxford offices.

IF YOU HAVE ONLINE SYSTEMS
EXPERIENCE OR WISH TO ACQUIRE IT

WRITE OR PHONE:

TELECOMPUTING,
SEACOURT TOWER, WEST WAY
BOTLEY, OXFORD (0865) 723621

- at least 1-2 years relevant D.P. experience
- experience of IBM OS/ICL
- experience with telecommunications equipment
- experience of dealing with users
- A two shift system will be worked and shift allowance will be paid to a competitive salary and attractive conditions of service.

Please write or telephone for an application form quoting reference CTO/CW to:

The Recruitment Manager,
The British National Oil Corporation,
150 St. Vincent Street,
Glasgow G2 5LJ
Telephone: 041-204 2525

COMPUTER OPPORTUNITIES IN SCOTLAND



**More than just a living,
more a way of life.**

Basic Software Design

The people we require will have some experience in assembly level programming and in one or more of the following areas:-

- Programmatic control of electromechanical devices
- Diagnostic programming
- Mini/micro computer operating systems
- I/O drivers

- Transaction programming languages

The rewards with NCR, in addition to high job involvement and excellent social amenities, include an negotiable salary, 35 hour week, with the possibility of paid overtime, pension and life assurance schemes, subsidised catering facilities and generous relocation assistance.

In the first instance, please write giving full career and personal details to:-

NCR

PROGRAMMER IBM SYSTEM 3

The Dunn & Wilson Group Ltd. has a vacancy for a Programmer to undertake a range of projects in the continuing development of the Company's operations.

The Group is a leading company in the library supply and bookbinding industry and is shortly to upgrade its computer installation to a cardless System 3 model 16 for the introduction of on-line applications.

The successful applicant is likely to be in the 20-26 age bracket with at least two years' programming experience.

Please write with curriculum vitae to:

Mr. L. J. Wolfe, MBCS, The Dunn & Wilson Group Ltd., Earls Road, Grangemouth, Stirlingshire FK3 8XE

PROGRAMMER LOTHIAN HEALTH BOARD, EDINBURGH

PROGRAMMER

Scale 1: £3153 - £4038 or

Scale 4: £4038 - £4884

(including Phase I, Phase II Supplements)

The Computer Services Unit has a vacancy for a Programmer to work on medical, financial and administrative systems. Applicants should have a background of COBOL programming experience, preferably on an ICL 1900.

The Unit is located at Board Headquarters in central Edinburgh and operates an ICL 1903 with tape and disc back-up store, running under the George 2 operating system. The NCR's FILETAB and FT16 packages are in use. Programme development is being switched from batch to on-line working, using the MAXIMOP system.

Experience in any of these areas would be a further advantage to candidates as the salary scale of appointment will depend on the length and relevance of the successful applicant's experience.

For further details and application form apply to the Personnel Officer, 11 Drumshie Gardens, Edinburgh EH3 7GQ, to whom forms must be returned by Friday, 14th October, 1977, quoting reference LHB 0208.

BOWMAKER (PLANT) LTD.

Bowmaker (Plant) Ltd. is a Major Sales Service Organisation for Caterpillar Earthmoving Equipment.

We require

AN ADDITIONAL COBOL PROGRAMMER

with at least 2 years' relevant experience to work on a Honeywell 2050 (192K) which has communications facilities provided by a Datanet 2000 front end processor.

The work is varied and interesting. We are currently extending an on-line stores issue system which is scheduled for rapid expansion over the next few months eventually leading to a full real time stock control system.

Additionally we are developing on-line systems for processing other applications using TOTAL DATABASE.

Honeywell experience including communications experience though an advantage is not essential. Salary negotiable.

Please write or telephone for an application form to:

The Personnel Manager
Bowmaker (Plant) Ltd.
Watling Street, Cannock
Tel: Cannock 2551

COMPUTER OPERATIONS MANAGER

Scotland up to £7200

Based at Regional Headquarters in Edinburgh. You will be responsible to the Manager, Computer Services for the planning, organisation and day-to-day control of the Computer Operations Department which also includes job assembly and data preparation.

The Computer Operations Department provides a service to all functions within the Organisation and there is a heavy workload in both batch processing and on-line computer systems.

The hardware comprises a 192K ICL 1904S backed by a 128K 1903 with EDS 60, local VDU's and 7502 terminals with an IBM 1287 document reader and two ICL key-to-disc systems for data preparation.

The post is a challenging one and requires a mature individual with good organising ability, the ability to control a large staff and a sound knowledge of computer hardware and operating procedures. The salary scale is £5888-£6888 plus £312 Flat Rate Supplement.

Applications (from males and females). In writing, stating age, experience and qualifications should be sent to:

Appointments Officer
SCOTTISH GAS
Granton House, West Granton Road
Edinburgh EH6 1YB

Closing date for applications October 10, 1977.

SCOTTISH GAS

COMPUTERS S. & P. (GLASGOW) LIMITED

require

EXPERIENCED SYSTEMS ANALYSTS/ PROGRAMMERS

to be based in our Glasgow and Edinburgh offices. Excellent salary and working environment.

Apply in writing to:
Miss Gilmour
20 North Claremont Street
Glasgow G3 7LE



FUTUREVIEW

This week we begin a new, occasional series, **FUTUREVIEW**, in which contributors will try to provide a reasoned glimpse of future developments in computer technology and the impact upon society of computers and related technologies. To start the series, we are asking your view of the future. Psychologist and computer scientist Christopher Evans, who devised the questions and who will analyse the results, introduces this Computer Weekly Survey of your Futureview.

Delphic taste of the fast-changing future

THE rapid pace of development in computer technology is now beginning to leave behind even the "experts". No sooner has one got over the surprise of the latest information about reductions in cost or size than one is hit by an unexpected hardware development or systems application which would have been undreamt of even five years ago.

Despite the apparent hopelessness of attempting to predict future developments in a field of science which is undergoing change at a rate which has never been seen before, it is better to make at least some effort at plotting the future, and thereby cushion oneself to some degree from its shocks and surprises, instead of sitting back aghast and allowing it to wash over one.

But where does one get one's guidelines for Future Maps if the "experts" and professional crystal gazers are themselves so frequently taken by surprise? One possible approach is to use the technique of Delphic Polling.

a method first employed by the Rand Corp in the US, a decade or so ago in an attempt to predict the consequences of a pre-emptive Soviet nuclear strike.

Delphic polls are named after the Oracle of Delphi who offered traditionally ambiguous predictions to the Kings of ancient Greece.

The polls are nothing more than the collective opinion of a number of "experts" who have all answered an identical questionnaire inviting them to predict the most likely date on which they believe various future events will occur.

The pooled results, corrected to eliminate extreme views, can be plotted in a graphical form which allows a quick appreciation of the overall consensus of belief, including the most likely date by which the group believe the event will have occurred.

Delphic Polls have been employed, with some, but not inarguable, success in a number of areas of science and tech-

nology, economics and politics, but rarely in the field of computers.

The first mass public Delphic poll in the UK — possibly in the world — was conducted at the Build Your Own Computer Conference organised by Online

in London earlier this year. The results were published exclusively in Computer Weekly.

That poll aroused such interest that Computer Weekly is now launching its own follow-up, aimed at a wider audience. For the larger number of participants in a

Delphic Poll, the better the results should be.

It will only take a few minutes to complete the form. Please do so. The results will give a fascinating and revealing picture of how computer professionals view their own expanding, but uncertain future.



Chris Evans

Before making your forecast read these instructions

Do not fill in any part of the questionnaire until you have read these instructions carefully. Please also make sure that you fill in the poll on your own, without having first discussed it with a friend or colleague. It is important that the predictions you make are based on your own beliefs about the future, and not on what you feel other people believe about it!

Twenty one possible developments in

computing are listed below. We would like you to think about each in turn and try to predict when it is likely to occur, if ever. As there can obviously be no certainty about predictions of this kind, all that is required is a rough guess of the nearest year, based on what seems to you most likely.

To make your prediction just place a cross in the box for the year you choose. If you think the development will come after

the year 2000 or never, please put a cross in the appropriate box. But remember, do not discuss the poll with anyone who has not completed your answer.

Send your completed questionnaire to:

Dr Christopher Evans,
Futureview,
PO Box 17,
Teddington TW11 0NF,
Middlesex.

1. Complete hand-held computer, including mass memory and peripheral interfaces, equivalent in power to a 370/148. 1977-1978-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
2. Computer-based shopping service available using domestic TV. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
3. Most software development undertaken by computers, i.e. automatic programming. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
4. Most major government decisions based primarily on computer modelling or computer predictions. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
5. Widespread use of computers for language translation. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
6. Average working week reduced to 20 hours due to advances in robotics and widespread use of automation. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
7. Postal services largely replaced by communications between word processors. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
8. Traditional magnetic memories, such as tapes and discs, almost completely replaced by solid state devices. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
9. Widespread use of microprocessors in the home, controlling lights, washing machines, security, etc. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
10. Widespread use of computers in cars to control major functions, such as autopiloting. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
11. Commercially available voice-controlled typewriters. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
12. Major advances in machine intelligence research lead to computers with consciousness and self-awareness. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
13. Widespread use of teaching programs for children and adults on home terminals. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
14. Five Megabyte store with random access time less than 100ms available for less than £100 (present prices). 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
15. Direct connection between microprocessor and human brain or nervous system to improve human capabilities. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
16. Widespread use of pocket terminals with radio links to computer services. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
17. Computer program beats world chess champion for first time. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
18. Birth of strong anti-computer "Luddite" movement. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
19. Widespread use of computers in public interviewing, e.g. in hospitals and social security offices. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
20. Widespread use of pocket "calculators" with alphanumeric displays for drill-and-practice teaching of maths, languages, etc. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]
21. Comprehensive information on all citizens stored in a central national computer database. 1977-1978-1979-1980-1981-1982-1983-1984-1985-1986-1987-1988-1989-1990-1991-1992-1993-1994-1995-1996-1997-1998-1999-2000 [After 2000]

If you wish, please insert here your name.

90/25

The biggest news in computers is the small one from Sperry Univac

Before you install or enlarge a small, general purpose computer system, read about the new 90/25.

High power and low cost

The brilliant new Sperry Univac 90/25 is a small, but powerful, low cost general purpose computer system in the Series 90 range. Chances are, it can provide not only superior performance, but provide it at a lower price than many of the other systems you've been considering.

The same technological expertise that sets Sperry Univac apart in large computer systems is now available to the small user. The 90/25 Processor is designed to perform random, sequential batch, communications, scientific, or enquiry/response information processing.

For the 90/25, Sperry Univac has developed special low-cost peripherals. Data entry can be either by punched card, or by new cardless systems which create considerable cost-effective benefits.

Proven software

Software for the 90/25 is the proven and versatile Operating System/3. OS/3 can support up to seven jobs running concurrently within three levels of priority. By means of multi-jobbing, job steps from more than one job are interleaved to increase throughput. Another feature of OS/3 is that it offers full ANSI COBOL and FORTRAN compilers, so permitting a smooth transfer to System 90 for most service bureau users.

Available with the 90/25 is Sperry Univac's highly successful Information Management System — IMS/90. Designed to be non-technical and easy to use for executives

and operating personnel alike, IMS/90 provides users with data file enquiry and update capability.

When your 90/25 eventually needs enlarging, it can be done quickly and easily on site. And you'll still be able to retain most, or even all, of the special low-cost peripherals.

Upgrade with 90/25

If you're about to upgrade an IBM System/3 model 10 you'll be particularly interested in the new 90/25.

The 90/25 features compatibility with IBM's System/3, enabling you to obtain far greater potential throughput than by merely upgrading to their models 12 or even 15.

Upgrading to the 90/25 will give most small computer users capabilities that were previously only available with larger systems. It'll be a smooth transition too, aided in most cases by an exceptional degree of compatibility.

Find out about the 90/25

Like all Sperry Univac computer systems, the 90/25 is a bundled system. So you know right away what it's going to cost you.

A new small computer from Sperry Univac just has to be big news. You can find out more about the 90/25 from your local Sperry Univac branch.

Or ring our Marketing Director on 01-3870911.

The 90/25. The biggest thing in small computers.

SPERRY UNIVAC

COMPUTER SYSTEMS

Please note our new address:

Sperry Univac, Sperry Univac Centre, London NW10 8LS. Tel: 01-966 0511

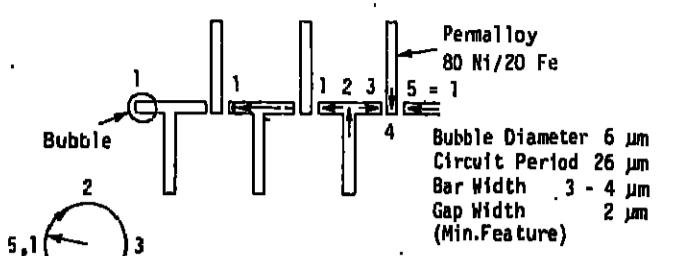
SPERRY UNIVAC IS A DIVISION OF SPERRY RAND LIMITED



STORAGE MEDIA

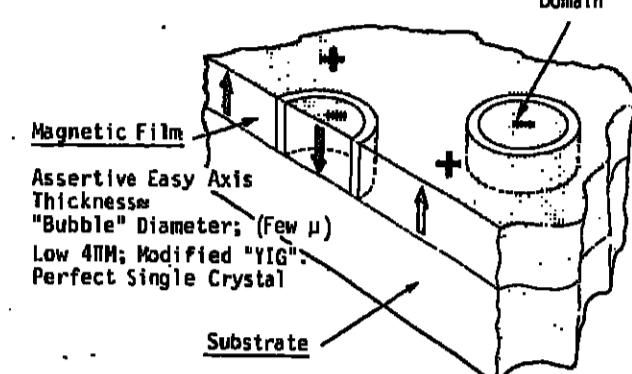
STORAGE MEDIA

CONTROL OF BUBBLES



Permalloy
80 Ni/20 Fe
Bubble Diameter 6 μ m
Circuit Period 26 μ m
Bar Width .3 - .4 μ m
Gap Width 2 μ m
(Min. Feature)

BUBBLE MATERIALS REQUIREMENTS



Bubble Diameter 6 μ m
Opposed Magnetic "Bubble" Domain

Figure 1. The permalloy Ti bar combinations represent one bit. The bubbles move along the bars in response to a rotating magnetic field.

The dawning of a new era for backing store

By Jeff Steel

MAGNETIC bubble memory represents a new and very considerable development in the evolution of computer backing-store devices. To those of us brought up with the traditional range of electro-mechanical storage devices such as magnetic tapes and discs, MBM represents a new trend towards data storage in solid state devices. To those who, like myself have suffered the slings and arrows of outrageous head-crashes the dawning of an era where there is nothing mechanical to crash into has to seem

promising at the very least. To be discussed later, magnetic tapes and discs appear to be safe yet for quite a while in the area of large scale storage. MBM technology, however, is advancing at a considerable rate on a worldwide scale and it would be a brave man indeed who could make any confident prediction beyond the next three years.

The properties of magnetic bubbles were first observed in 1960 but development did not begin in earnest until 1967. This was in connection with the US Space programme and only in

the early 1970s did it emerge as a new potential data storage medium for the computer industry.

The basic bubble memory material is Yttrium Iron Garnet, YIG. This is grown as a thin film, six microns thick, on a magnetically inert substrate. The YIG is doped with Samarium and Gallium to give it precisely the correct magnetic properties. The

● Turn to page 23

YIG thus grows with magnetic fields across it from a random serpentine pattern. When an external magnetic field is applied at an optimum angle the effect is that these magnetic zones fragment into cylinder shaped "domains" of opposite polarity. These are the bubbles.

Each bubble is separated

patterns of these are discussed later. Movements of data through each loop is effected by applying a rotating magnetic field by means of two magnetic coils held within the device. The effect of this rotating field is shown in Figure 1.

Jeff Steel describes

how a bubble memory

works and he suggests

areas of the market to

which it would seem to

be suited.

He sees two short-term impacts for MBM. One, it will dramatically increase efficiency; secondly, it will, in mass production, be extremely cheap. And it has no apparent disadvantages.

patterns of these are discussed later. Movements of data through each loop is effected by applying a rotating magnetic field by means of two magnetic coils held within the device. The effect of this rotating field is shown in Figure 1.

In a reading operation a copy of the data to be read is taken by a replicate element and passed to the read element. In the read element the bubble may be detected as follows. The bubble is expanded at right angles to the track in which it is travelling. The elongated bubble is passed through a permalloy sensor and this causes a change in the electrical resistance. This is monitored and a signal passed to the CPU.

The erasure of bubbles may also be achieved in one of two ways. Either an erase element may be present which destroys the bubble with an increased magnetic field or, alternatively, an erase track may be present. Unwanted bubbles enter this track where they are, in effect, run off the data storage surface.

The earliest circuits of Ti-bars were

as a simple loop. This was of a purely serial design and average access times, for the first bit were 70ms for a 16K bit chip and 640ms for a 64K bit chip. Thus as electron-beam lithography was beginning to promise ever greater packing densities the unfortunate implication for the systems analyst was exponentially increasing access times.

We may safely say that due to capacity limitations bubble memory is unlikely to compete as yet with moving-arm disc or 1600bpi tape. It may well, however, compete with floppy discs or tape cassettes in the micro and mini computer area. Current indications are that cost per bit will initially be slightly higher for bubble memory but as it is at the very beginning of its life cycle, no doubt mass production will bring this down rapidly.

Money and effort being spent in research and development around the world are astronomical — especially for such a new technology. One hears reports of developments towards a 1 Megabit chip. A board with 18 of these would be a serious challenge to the head-track disc, especially if the above access times and costs are improved upon as seems likely.

The highly competitive world of memory technology has seen data storage devices before. However, perhaps no device previously has ever offered such a wide range of advantages with no apparent disadvantages. Certainly, no device can ever have been researched by so many firms before it ever reached the market — IBM, Rockwell, Plessey, Fujitsu, Hitachi, Bell, Texas Instruments, Hewlett-Packard, Nippon, Philips, etc.

I have described very briefly

how a bubble memory device

operates and have attempted to assign it to areas of the market to which, initially, it would seem to be most suited. What it will ultimately lead to, who can say?

The next few years should prove most interesting.

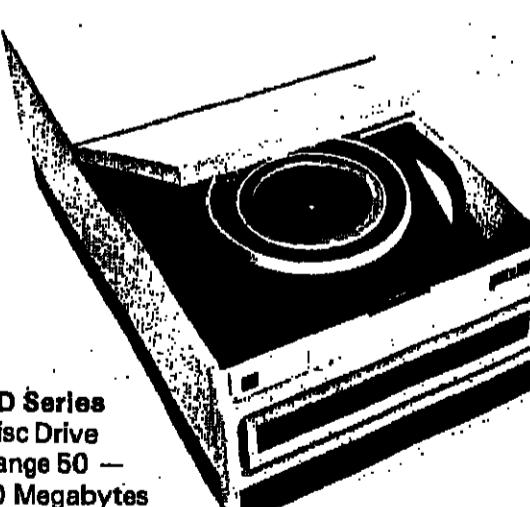
for the ultimate in reliability

Choose from the Tally disc drive range...

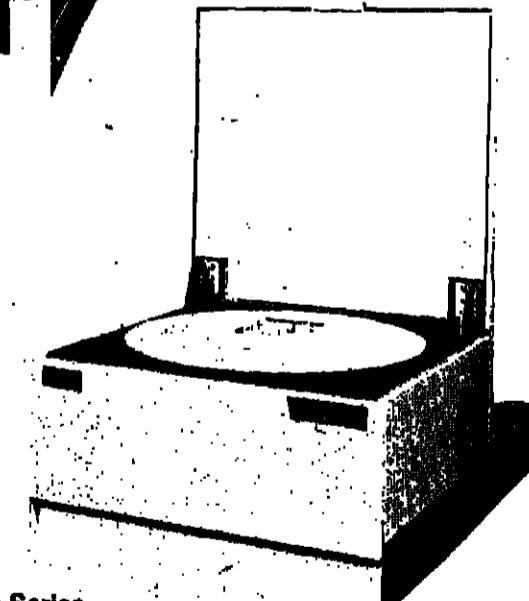
200 Series
Front Loading Cartridge
Plus Fixed Disc
Range 3-12 Megabytes



BD Series
Disc Drive
Range 50 —
80 Megabytes



300 Series
Top Loading Cartridge
Plus Fixed Disc
Range 3-12 Megabytes



One of Europe's widest ranges: multiple options, competitive prices and packages.

Plug compatibility with most minicomputers means instant replacement of existing disc units.

Tally design philosophy — the best available technology equals high performance and low maintenance.

Modular construction means easy fault-finding and short repair time.

TALLY

predictable performance

Tally service is direct and fast — anywhere in Europe.

Tell us your disc drive requirement; we'll tell you which Tally unit meets it.

Tally Limited,
7 Cremyll Road, Reading RG1 8NQ
Telephone: (0734) 580141 Telex: 847028

"My statistics are current rather than historical and are therefore of more value to the Government and Industry."

Bryn Edwards, Computer Room Manager, BSO

The Business Statistics Office (BSO) makes full use of data processing facilities in its task as the main Agency for the collection, compilation and speedy publication of a wide range of business statistics on behalf of a number of Government departments.

Having described briefly the principles on which the device will operate, two questions are immediately begged: how much data can be packed into a chip and what are the methods of data organisation, ie, what is the arrangement of the loops of the YIG element itself?

Bubbles are created by a write-element. Technology provides two different methods. One alternative is that a seed bubble may be held in the write element. As the seed is sliced in two, one half is retained in the write element and the other half is fed into the storage loop, q.v. Each half rapidly grows to full size and the seed may be reused.

The other method is that a totally fresh bubble can be nucleated from an electrically pulsed conductor within the write element. As in the previous case, it is then fed into the storage loop.

Having created a bubble

the next problem is accurate storage and movement. This is

accomplished by means of a

circuit of permalloy Ti-bars

which are deposited on to the

YIG. Each minute Ti-bar repre-

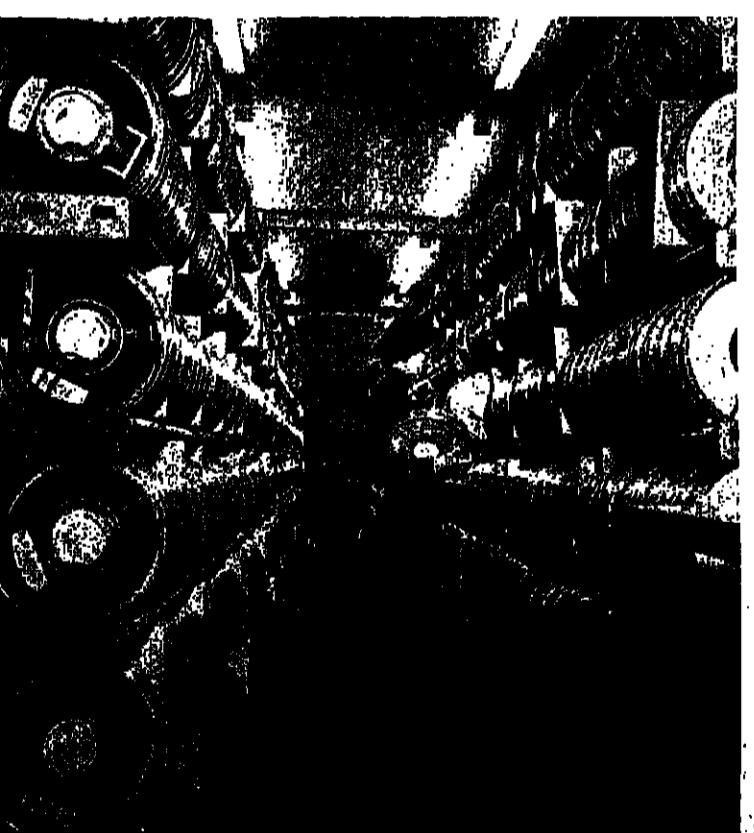
sents one bit, the presence or

absence of a bubble in a Ti-bar

being designated "1" or "0". The

circuit of Ti-bars is configured

into looped rows, and various



I would like to benefit from Shannon Datastor HD storage racking. Please tell me how I can.

Name _____

Position _____

Company/Authority _____

Telephone number _____

Telex number _____

Address _____

Postcode _____

City _____

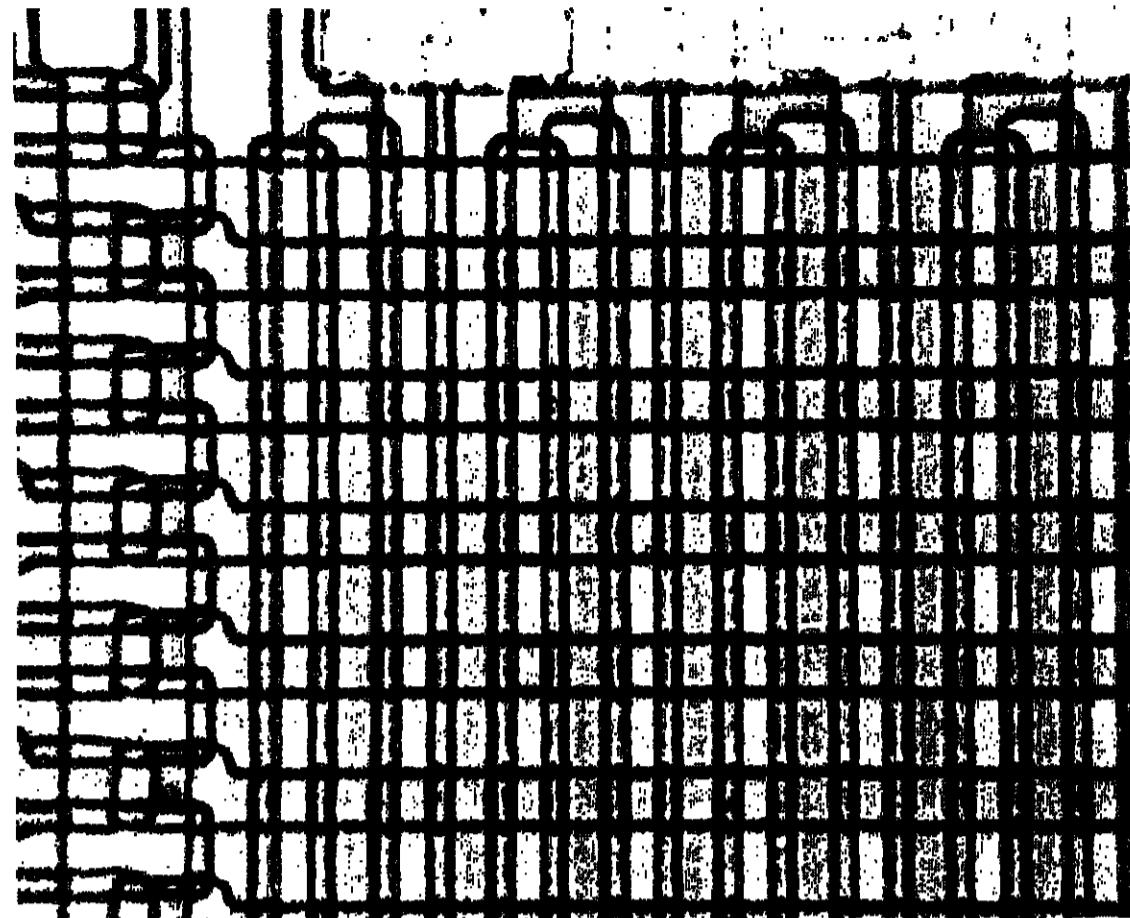
Country _____

Date _____

Signature _____

Date _____

STORAGE MEDIA



Above is a photomicrograph of a charge coupled device showing a density of 4K bits per millimetre square.

CCD, the memory for all digital systems

SINCE they were first devised and demonstrated at Bell Laboratories in 1969, charge coupled devices have generated a high level of research and development by industrial, government and academic establishments in many countries. Devices are now becoming commercially available with performance and price attributes which make them attractive to the equipment manufacturer.

The parallel development of CCDs and magnetic bubble memory systems over the last few years has helped to fill a considerable gap in the hierarchy of mechanically and electrically addressed storage technologies. The cost per bit at the system level for the different technologies is seen in Table 1 to

be a function of the system access time. Although there is no gap in cost there is a significant difference between the access time of the slowest RAM or core memories and the fastest disc memories.

In computer memory applications, it can be seen from the table that initially, CCD is in a strong position to attack the fixed-head disc market, since it can offer access times of between one and two orders of magnitude less for similar costs. This occurs because CCD can maintain a 2-4 times cost advantage over MOS random access memories. There are good reasons why this cost differential exists between the two technologies. In the longer term, computer memory hierarchies may well be restructured so that they can take fuller advantage of the better speed/cost ratio of CCD.

Another major advantage of CCD memory (in common with RAM) which is not apparent from the table is that, being a semiconductor memory, its speed/cost advantage is preserved down to much smaller memory sizes for microcomputer applications. Hence, CCD will also be an important technology for applications where only modest amounts (10-100 K-bits) of serial storage are required.

The technology for making CCDs has evolved in response to the systems requirements of the IC designers' circuit innovations, not only in charge coupling but also in RAM cell design. The CCD has evolved from the early surface channel metal gate concept first investigated at Bell Labs, through buried N-channel and planar processes using single, and later double-layer, polysilicon gate.

Both buried and surface channel technologies are currently being pursued for CCD. It is unlikely, however, that a buried channel version of the process will be used for memory applications. The advantages of the N-channel double polysilicon gate process are inherently better device stability and speed; autoregistration can be achieved, leading to greater packing density and higher performance in peripheral on-chip circuitry; greater flexibility in memory organisation can be realised, because of a two-phase clocking capability and the availability of extra levels of interconnection.

Current CCD memory products employ a technology which is essentially the same as that used in making 4K and 16K NMOS static RAMs. This provides the further advantage of compatibility with industry standard memory and logic products and processes.

In operation a charge coupled device can be regarded as a simple extension of an MOS transistor. The application of the block voltage to any of the transfer electrodes causes the underlying silicon layer to become depleted.

The depleted layer acts as a reservoir, or "well", for any minority carrier charge injected into it, and the application of clock voltages to successive electrodes causes the charge to be transferred laterally along the surface of the silicon.

This operation is essentially that of a shift register, and although it can be used to shift analogue quantities of charge, the incidence or absence of a

charge packet represents logic 1 or 0, respectively, in a simpler on-chip peripheral memory application.

In the simple structures described, three phases are required to move charge laterally, not more than 10 nm per second, a surface channel is usually preferred in but many different technologies now exist which incorporate special electrode structures to reduce the CCD memory component size and partly because of the simpler on-chip peripheral memory applications.

In the simple structures described, three phases are required to move charge laterally, not more than 10 nm per second, a surface channel is usually preferred in but many different technologies now exist which incorporate special electrode structures to reduce the CCD memory component size and partly because of the simpler on-chip peripheral memory applications.

Currently Fairchild and Texas Instruments are producing 64K CCD with this organisation. Intel, Plessey, Toshiba and Bell Northern are working towards 64K or 256K CCD.

Although there are many applications for serial digital memories, two large areas are display storage and online disc replacement. In the former, the faster recirculating loop organisation is sometimes more suitable, when immediate access to any line of displayed data may be necessary.

The line addressable RAM (LARAM) organisation integrates CCD and MOS memory concepts to provide shorter access times and reduced capacitive drive requirements. It consists of an MOS address selection matrix and a number of CCD serial shift registers or lines. As the name implies, any line is randomly accessible but its contents are accessible in serial form.

Implementation of CCD components into practical memory systems is analogous to that of fixed head disc (FHD). The constant rotation of the disc is analogous to the constant shifting of bits in the shift registers.

An example of the sort of memory card that is available is the Plessey PSM5463 containing 64K CCD on a double Eurocard (5" x 6") and operating at 4MHz, providing data rates of 64Mbps/s.

The basic recirculating block within, say, a 64K CCD component is 4K bits. Hence, it is necessary to assign the address space A0-A11 to correspond to individual bits within a 4K block. Since the system operates in a cyclic mode it poses no external refresh requirement. Standby power can be less than 1µW/bit. A 12-bit status counter monitors all types of data shifts — read, write and recirculate (standby mode). In order to make a read or a write access to the CCD memory system, block mode direct memory access (DMA) techniques have to be implemented.

Applications for CCD exist across the whole spectrum of digital systems. Principal areas currently being pursued by Plessey Memories are in TV scanning, where the inherent high data rate and relatively low power per bit of a CCD memory system is well suited to TV scanning/imaging applications.

This of course covers the general field of VDUs and terminals whereby medical electronics, geological surveys, astronomical surveys and a host of other diagnostic aids are making large demands for CCD memory to provide a means of CRT refresh. The storage requirement of an average system is of the order of 8 M bits.

The second major application category is in the disc replacement market. The availability of 64K devices, the commitment of

A challenger to magnetic bubble memories is the charge coupled device which is a semiconductor memory and will have most impact where modest amounts of serial storage are required.

Ken Baker, product manager at Plessey Memories, describes how a CCD works and says that, along with MBMs, it will help to fill a considerable gap in mechanical and electrical storage technology.

He believes that applications for CCDs exist across the whole spectrum of digital systems. The one which will have the most impact will be the replacement of disc storage and, in the short term, could provide a fast front-end cache for disc-based systems.

He does point out, however, that one major drawback to CCDs is that they are volatile, but adds that with the current trend towards no-break power supplies, this problem will diminish in time.

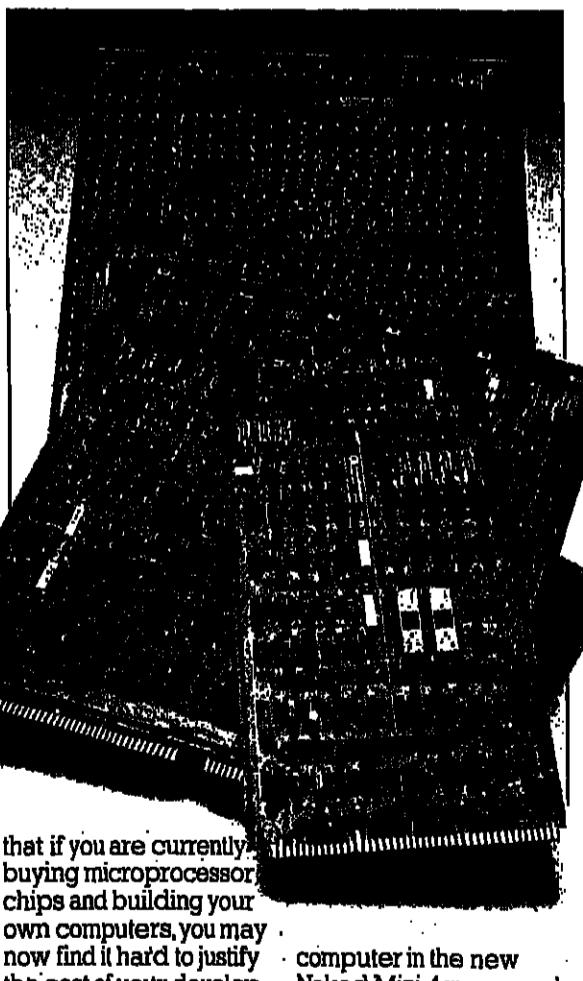
Baker has been in the semiconductor industry for 12 years.

STORAGE MEDIA



Ken Baker

The New Naked Mini-4 family from Computer Automation.



Compatibility

All the new mini-computers are fully compatible, both up and down the range.

Processors, memories

and interfaces are fully

interchangeable,

supported by software

which is also inter-

changeable.

Delivery and Reliability

Delivery is an average of

only 30 days from the

date of order, or planned

to a guaranteed

schedule for major OEM

customers. And every

Naked Mini-4 carries a

full 12-month warranty.

What does your current

supplier offer?

that if you are currently

buying microprocessor

chips and building your

own computers, you may

now find it hard to justify

the cost of your develop-

ment effort. Four integral

I/O interfaces are

standard.

The LSI 4/30

The new mid-range

minicomputer against

which all future OEM

computers will be

compared. Twice as fast

as the LSI 4/10.

The LSI 4/90

The most powerful

computer in the new

Naked Mini-4 range, and

twice as fast as the

LSI 4/30. Ideally suited to

high-performance,

multi-tasking operations.

The OEM Computer People

Designed specifically for the OEM market, the new Naked Mini-4 Family of minicomputers from Computer Automation sets a new standard against which to rate the competition.

The Naked Mini-4's offer more power for less money. Greater flexibility. Full compatibility through the range. Cheaper interfacing. Extensive memory options. Reliable, high performance peripherals. Outstanding software.

Total reliability. Fast delivery. The LSI 4/10. A full 16-bit half-card minicomputer, but so competitively priced.

Twice as fast as the LSI 4/30. Ideally suited to high-performance, multi-tasking operations. The most powerful

For the complete story on the new Naked Mini-4 and details of the standards against which to rate the competition, just complete and post this coupon to:

CAI Limited (Computer Automation) European Headquarters, Herford House, Denham Way, Rickmansworth WD3 2XD, Herts, England. Or phone Mike Brown on Rickmansworth (0923) 7121.

Name _____ Position _____ Company _____ Address _____

Telephone _____

Telex _____

STORAGE MEDIA

Trends in medium capacity disc design

By Jerry Marshall

AS the demand for media storage grew in the data processing industry the need for more speed became apparent both to design engineers and to users of data processing equipment. It was this search for speed that led first from paper tape to magnetic tape and then on to magnetic disc memories.

The speed and reliability of the disc memory gives the user the key facilities of immediate accessing and updating of data, allowing him to move from simple record-keeping to online applications in business, accountancy, medical analysis, education and many other fields. The extra facility of allowing any number of users access to the same database became very inexpensive as the cost of mass storage went down.

High speed access and reliability gave the user his data immediately and accurately. The access by many users to the same record enabled the storage capacity to be kept to a minimum. As his demand grew the user could expand storage capacity as much as he liked by adding new drives or converting his existing ones to higher

density. As technology developed it became possible to pack data more tightly.

Switching from 100 TPI (tracks per inch) to 200 TPI allowed the amount of information stored to be doubled; from six Megabytes to 12 from the same drive, for example.

Today's new designs and technologies have given the user a much greater storage capacity for approximately the same cost as his old tape system.

The amount of storage he buys can now be based on his present and future requirements — rather than on his budget.

The present market offers the customer a wide variety of drives and systems. He can choose from a number of manufacturers offering a complete line of disc storage from one kilobyte to 300 Megabytes on a single disc surface.

With the renewed popularity of fixed heads, maximum storage capacity of a single surface has increased to almost 30 Megabytes. It is this very large increase in data per platter which has caused the industry to move from light mask technique to track following servo or embedded servo. Light masks are still commonly used with drives of 3, 6, 10 and 12 Megabytes. But as more and more data is packed into a smaller space it becomes even more

specification suit him, best — although the larger manufacturers of CPUs and peripherals will naturally command a large portion of the market.

The middle of the disc drive market is extremely competitive. Between three Megabytes and 100 Megabytes the number of manufacturers and their solutions to problems is almost unlimited. You can buy front-loads and top-loads, fixed and removable; platters numbering from one to 10, with packing density from 100 TPI to almost 400 TPI, giving a wide range of storage capacity from one kilobyte to 16 Megabytes on a single disc surface.

The track following servo method makes use of a single surface of the disc with pre-recorded bits or dibits. Fed to a special head, they position the read/write head precisely over the data surface. The embedded servo method actually embeds the positioning information next to the data itself. Both systems have their proponents who argue that theirs is the better. But both are far faster than the old light mask system. That gave a typical memory reference time of 12 milliseconds; track following servos cut access to around 5 milliseconds.

Recording methods vary, too — NRZI, DFM or MFM, standing for non-return to zero, double frequency method and modified frequency method. The first two are used with 3, 6, 10 and 12 Megabyte disc drives; the 25, 50, 75 and 100 drives use MFM, in which a variable frequency oscillator or variable crystal oscillator gives the customer the facility of data input and output timed by the clock of the disc drive or the clock in his mainframe. This in turn makes it possible for more than one computer to access the same disc drive.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

Pictured above is the first of a range of high density disc drives designed for minicomputers and mainframes from Tally. Named the Tally BD 60, it features automatic fault indication.

imperative that the positioning of the heads to the record be absolutely accurate.

The track following servo method makes use of a single surface of the disc with pre-recorded bits or dibits. Fed to a special head, they position the read/write head precisely over the data surface. The embedded servo method actually embeds the positioning information next to the data itself. Both systems have their proponents who argue that theirs is the better. But both are far faster than the old light mask system. That gave a typical memory reference time of 12 milliseconds; track following servos cut access to around 5 milliseconds.

Recording methods vary, too — NRZI, DFM or MFM, standing for non-return to zero, double frequency method and modified frequency method. The first two are used with 3, 6, 10 and 12 Megabyte disc drives; the 25, 50, 75 and 100 drives use MFM, in which a variable frequency oscillator or variable crystal oscillator gives the customer the facility of data input and output timed by the clock of the disc drive or the clock in his mainframe. This in turn makes it possible for more than one computer to access the same disc drive.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.

The design engineer has thought about these and other problems and built in many of the answers. Disc drives are more compact, more easily

maintained and inexpensive.

There are plenty of manufacturers and plenty of capacities from 1 to 16 Megabytes per single side.

Example.

We have track following servos and embedded servos densities up to 370 TPI.

recording, error correction facilities, and variable pre-read/write heads all access to marginal data.

Barring the appearance of a totally new method of memory storage with read/write bulk comparable with modern disc drives, it is

to see with present technology how a further increase in packing density can be achieved. But there are still suppliers, and so much development effort is being made, that it would be surprising if the few years do not see a match the astonishing developments of the past two or three.

For medium and high density disc drives, the independent drive manufacturers are dependent of keeping well above price-performance ratios set by newer semiconductor devices — for the next few years at least. The semiconductor devices, such as CCD and metal bubble devices, are likely to have a short medium term effect on disc capacity moving head drives and to a much lesser extent on the head removable part of drives.

The trends in today's market point heavily towards ease of service and maintenance. A customer is no longer impressed merely by the name of the supplier. Equipment must be easy to maintain and have a very high mean time between failures.</p

JBA

Financial Consultant

London

A consultant is required to join a busy team primarily engaged on city assignments. Candidates will have a sound background in systems and programming with a particular emphasis on financial applications. Additionally, the key function will be client liaison, therefore applicants must be personable and have the ability to communicate effectively with senior management. This is an excellent opportunity to work for a reputable consultancy organisation and to make a significant contribution to the company's growth. A substantial starting salary will be paid to attract high calibre candidates.

Contact: Margaret Stevens

Senior Consultant

Sales Division Herts

A highly successful computer manufacturer is seeking to appoint a senior member for a team which is totally responsible for the company's larger systems sales. Candidates will be able to demonstrate previous experience of project control, probably a post sales support role; have the ability to identify customer requirements, co-ordinate resources, and to deal positively with clients. Proposal writing and presentations are both considered important aspects, an understanding of Distributed Processing and DBMS applications while experience on large mainframe machines would be a distinct advantage. Excellent career potential.

Contact: Margaret Stevens

COBOL Programmers

Home Counties

up to £6250 Our client, a large international organisation, has a requirement for several COBOL programmers to work on a sophisticated stock control application. Successful candidates are likely to have about 3 years programming in COBOL on a large mainframe, such as IBM, ICL or UNIVAC, in a commercial environment. Knowledge of a Codasyl type Database would be an advantage. This is an opportunity to use new and challenging techniques with a professional company. Excellent salaries and fringe benefits.

Contact: Jim Baker

For further information on any of the above vacancies please contact the appropriate consultant. If your qualifications do not match the above positions but you are seeking other opportunities please contact us anyway.

JAMES BAKER ASSOCIATES
International Personnel Consultants
16 Maddox Street, London W1. Tel: 01-491 4478

NATIONAL ENVIRONMENT RESEARCH COUNCIL HEADQUARTERS**HSO/SSO - SYSTEMS ANALYST**

An experienced analyst is required to join an Information Systems Group which is developing an information system from its existing experimental stage to a full production system. The successful applicant will assist in identifying and analysing the information requirements of the Council, finalising the specification of the system and identifying and evaluating possible alternatives for development.

Qualifications: Applicants will normally be expected to have a degree in a scientific subject relevant to the natural environment plus several years' post-graduate experience in systems analysis, design, programming and systems programming, preferably with on-line terminal systems. Some experience of scientific administration would be an advantage.

NERC HQ is in the process of dispersing to Swindon, where the post will be located. The successful candidate will be expected to work in London until the summer of 1978.

Salary: Higher Scientific Officer £3264-£4484 p.a.
Senior Scientific Officer £4185-£5778 p.a.

Starting salaries may be above the minimum according to age and experience. A starting allowance may be available and a further supplement of between £130.00 and £200.00 per annum may be payable in addition to salary. There is a non-contributory superannuation scheme and generous leave allowances.

The NERC is not a government department, but a government grant-aided body. Conditions of service are similar to those of the Civil Service.

For application forms, please write to:
Mr. J. Handford
National Environment Research Council
Natural Environment Research Council
P.O. Box 56, Bracknell, Berks. RG12 2AA
Closing date for applications: 24th October 1977.

NATIONAL ENVIRONMENT RESEARCH COUNCIL

OPERATIONAL VACANCIES

SHIFT LEADER IBM DOS/VIS, NW LONDON, £5,000 incl.
SHIFT SUPERVISOR IBM OS/VIS, CITY (mortgage ass), £4,500
SHIFT LEADER IBM OS VS, FELTHAM, £4,800
SRR OPERATOR IBM OS VS1, W1, £5,000
SHIFT LEADER ICL G1, HORSHAM (2 shifts), £4,000
OPERATOR, SIGMA, SLOUGH, £3,750
OPERATORS IBM DOS, BRACKNELL, £3,800
OPERATOR PDP/11, CITY (mortgage ass), £4,000
OPERATOR SYS/3, NW LONDON (mortgage ass), £3,750
OPERATORS RING TRICIA FOR FULL DETAILS

FREELANCE VACANCIES

IBM PL/I OS, CITY, 3M+, £200 pw
IBM COBOL OS, LONDON, 2M+, £180
IBM PL/I DOS, BUCKS, 2M+, £170
ICL FILETAB, BEDS, 3M, £190
UNIVAC COBOL EXEC 8, W. LONDON, 6M, £180
BURROUGHS COBOL, CITY, 3M, £180
PDP/11 RSTS/AS8, BERKS, 2M+, £175
SIEMENS COMPILER DESIGN, GERMANY, 6M, £300



**PLUS
DOZENS OF OTHER
CONTRACT &
PERMANENT
VACANCIES**

01-995 2236

**EDUCATION DEPARTMENT
MONKWEARMOUTH COLLEGE
OF FURTHER EDUCATION****LECTURER
COMPUTING AND DATA PROCESSING
GRADE I (E2913-2486)**

Applications are invited for the above post in the college's Department of Science and Technology.

Applicants should possess at least Part I Membership of the British Computer Society or equivalent qualifications. Previous teaching experience an advantage.

Application forms and further particulars available upon receipt of a stamped, addressed envelope from the Principal, Monkwearmouth College of Further Education, Swan Street, Sunderland, SR6 1EB.

Closing date for applications: 11th October 1977.

L. A. BLOOM
Chief Executive

Borough of Sunderland

AUSTRALIA

Offers a new start and good income for computer professional either planning to emigrate or to work there for a year or two. It's worth considering and we can help you make the decision.

MANAGEMENT & EXECUTIVE SELECTION

telephone 01-637 9611

SYSTEMS Eng/Execs**Based in W. LONDON****£4-5½K**

+ Car Allowance + Bonus

Due to the creation of a new business area covering East London and Essex, our client requires three support people to work in a pre- and post-sales environment. The successful candidates should be articulate, presentable, have an outgoing personality and be able to communicate well at all levels. These positions would appeal to office bound systems analysts and programmers who are looking for a more dynamic and stimulating environment involving direct contact with customers.

Contact Rowland Middleton

S'WARE Troubleshooters**HERTS.****neg. around £5½K**

Two people who have been involved in software program development, preferably on mini computers, are required by our client. Successful candidates would form the nucleus of a new team based in the head office and their main duties would be solving user problems in a troubleshooting role. Additional duties would include working with the software and engineering teams on new product development, liaising with software houses and providing backup for the training function. Candidates should be flexible, hard workers, able to travel at short notice and willing to develop themselves into this unusual role.

Contact Rowland Middleton

TRAINEE Progs**CENTRAL LONDON****C £2½K**

Opportunities for trainee programmers are few and far between, therefore we were particularly pleased when our client, one of the largest bureaux, indicated they had several vacancies in this area. They are looking for young men and women who are educated to at least 'A' level standard and who have an 'O' level in maths and English. Successful candidates will be given extensive programmer training, so previous experience is not necessary. However, a relevant degree or experience in operations would be an advantage.

Contact Rowland Middleton

Suite 201/6 Albany House 324 Regent Street London W1R 5AA 01-637 9611

MANAGEMENT & EXECUTIVE SELECTION**TRAINING****LONDON & MIDLANDS****£3½K + Car**

The opportunity to travel and meet people is offered by our client, a London based company, whose success in the field of word processing is outstanding. They require outgoing young people who preferably have experience of training in the business market, and who are good typists, to instruct their customers on the usage of their screen and disc based processors. This is carried out on site and in the classroom. Candidates must be presentable, personable and able to communicate easily. Word processing experience is desirable though not essential.

Contact Pam Quinlan

**Analysts, Programmers,
Technical Specialists.**

Get on the map with Philips Information Systems and Automation

We are one of the world's largest manufacturers of household electrical products, professional electronics equipment and components which are distributed and sold into both the wholesale and retail markets in the UK and overseas.

Last year in the UK we employed over 46 000 people and our income from sales was £630m—nearly 2% of which was invested in new and improved information systems. One of the most exciting developments in this area is a computer network serving over 50 locations in various parts of the country, with links to Europe. It's based on two major computer centres, each equipped with dual IBM mainframes, with TP links to distributed minicomputers and remote job entry terminals. It's planned for real-time and batch applications using the latest techniques.

We have attractive career opportunities for experienced Analysts, Programmers and Technical DP Specialists through vacancies we need to fill, up to senior level in many areas of the UK.

We are looking for:

Programmers and Analyst Programmers

Minimum 2 years IBM COBOL OS or DOS, also BAL.

Technical Programmers and Technical Specialists

2-3 years BAL programming. Preferably Database or Data Communications knowledge.

Technicians and Programmers

With Database/Data Communications experience, also Technicians with experience in Data Networks.

Senior Programmers

3-4 years experience as above with capacity to lead a team.

Systems Analysts and Senior Systems Analysts

With systems experience in industrial, distribution, commercial or accounting systems with potential to manage projects.

Technical Authors and Standardisation Specialists

With experience in the DP field.

Write to: Fred Harrison, Philips Industries, 420-430 London Road, Croydon CR9 3QR.

or phone

ISA-UK Personnel Department on: 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

or 01-689 2168 (01-689 2169)

Closing date: 17th October 1977.

Telephone 01-689 2166 (01-689 2167)

An invitation
to those engaged in the subtle arts of
SOFTWARE
You are cordially invited to participate in

AN AMAZING DEMONSTRATION

of the multiplicity of applications which software has in the field of

RADAR

For your edification and delectation you may

OBSERVE

the operation of programs on a Locus 16 minicomputer

MARVEL

at the diversity of challenge available to programmers and analysts who take employment with those renowned and celebrated exponents of radar technology

MARCONI RADAR

a DEC-Marconi Electronics Co.

of Chelmsford in the County of Essex.

Those desirous of obtaining a pecuniary advantage and prospects of advancement

should not fail

to present themselves at Room 3122/3124

on the third floor of the

CUNARD HOTEL

at any time between 9.00 am in the morning and 8.00 pm in the evening, on the 4th, 5th and 6th of October on the occasion of Datafair.

ALTERNATIVELY

should prior commitments necessitate your absence, you are invited to make telephonic communication with Mr J. Valley on Chelmsford 6711.

ANALYST/PROGRAMMER

salary £6000-£6000
+ COMPANY CAR

Join a dynamic Midlands company marketing DEC and other minicomputers on a turnkey basis. We seek to recruit a person with considerable experience in commercial applications. Pre-Sales work is an important part of the job — some experience of this, or plenty of enthusiasm, will be needed. We provide a company car, pension, insurance and bonus scheme.

For the Job Specification, contact Andrew Reeves, Managing Director, 021-236 5234, (2 p.m.-7 p.m.)

INTERDATA

Due to rapid expansion, this internationally-known mini-computer manufacturer wishes to fill the following positions in the post-sales department:

• SOFTWARE SPECIALISTS

to install and support the full range of operating systems, communication packages and languages for the Company's 16-bit and 32-bit equipment.

• TECHNICAL PROJECT MANAGERS

to work on certain large contracts which we have recently secured. The work will involve the control of all communication between INTERDATA and the clients, all technical liaison and, in certain cases, the support of special software packages developed by INTERDATA.

The posts will be based at the Company's offices in Slough and will involve some travel in the UK and occasional visits to the USA.

One of the Technical Project Managers will also work for extended periods at the clients' sites in Europe.

The salaries for these posts will be around £6000 plus a Company car and the usual range of benefits.

We are particularly interested in hearing from people who have previously worked on INTERDATA equipment, nevertheless suitably qualified applicants will be considered.

Send CV, or write for details and application form to:

Dr. C.T. Morse, INTERDATA LIMITED

INTERDATA LIMITED
227 Bath Road Slough SL1 4AX
Telephone Slough 34511

EAST HAMPSHIRE DISTRICT COUNCIL

ANALYST/PROGRAMMER

£3,861-£4,214

inclusive

Applications are invited from persons with suitable experience in the area of system analysis and/or COBOL.

The present installation consists of a Honeywell 2020 with disks and tapes operating under Mod1. MSR. Assistance will be given in appropriate cases towards removal and disturbance expenses. Housing accommodation may be provided.

Detailed applications by 17th October, 1977 to Chief Financial Officer, East Hampshire District Council, Penny Place, Durford Road, Petersfield, Hampshire GU31 4EX.

Thames Polytechnic Computer Centre Computer Operator

Applications are invited for the post of Computer Operator from persons with at least five GCE O-level passes, or equivalent. Some knowledge of computer operations would be an advantage but training will be given to a suitable person. Commencing salary up to £3720 per annum inclusive.

Details and application form (to be returned by 11 October, 1977) from the Staffing Officer, Thames Polytechnic, Wellington Street, London, SE1 8PF (01-884 2030, Ext. 433).

A very successful manufacturer of Computer Terminals is seeking a

FIELD SUPPORT ENGINEERING MANAGER c. 7,500 plus car

Applicants, aged up to 40, must be qualified electronics engineers with experience of managing the servicing and installing of computer equipment. A proven ability in managing personnel and effectively controlling and forecasting inventory is of prime importance. Location — Thames Valley.

Please send full details, mentioning reference YN, to:

Executive Dynamics
23a High Street, Hemel Hempstead, Herts.

This vacancy is open to male and female applicants. All letters will be treated in strict confidence, and no details will be passed to our client without prior permission.

DATA CONTROL SUPERVISOR

Location: ESSEX

Salary: To £6000

Our client is a major U.K. company with a substantial investment in the D.P. Area. Current hardware consists of IBM 370 equipment with full teleprocessing facilities.

Recent restructuring of their Operations department has led to the creation of a Data Control Supervisor vacancy. Candidates should possess knowledge of computer operations or data control procedures, but essentially you will be able to demonstrate supervisory abilities; coupled with a mature, responsible attitude.

Company benefits include pension scheme, staff restaurant and a first-class working environment. The location is close by public transport.

Ref. MT — 333

D.P. RECRUITMENT LIMITED
Kent House, 87 Regent Street, London W1R 7TH
Tel: 01-437 2062/3/4 (24-HOUR ANSWERPHONE)



Nolton Communications Limited

Radio Telephone Area Sales Managers

(Male/Female)

Nolton Communications Limited wish to appoint top class Area Sales Managers to operate in defined territories within the United Kingdom.

The people we are seeking will ideally have spent a number of years successfully selling communications equipment to Industrial, Commercial and Fuel and Power markets. They should additionally be

Fieldings Road, Cheshunt, Waltham Cross, Hertfordshire, EN8 9TX

Telephone: Waltham Cross 33555

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Remuneration is by a competitive basic salary plus commission (approx £9,000 p.a.) and a company car is provided. If you are interested in joining a rapidly expanding broadly based Communications Company with tremendous potential, please write or telephone: JANET FITCH Waltham Cross 33555.

self-motivating, hard working and keen to progress.

Develop with us.

Programmers up to £5,000

Senior Programmers up to £6,000

The European Development Group of DATA 100 is continuing its expansion plans to take on a significant portion of software development for the world wide market.

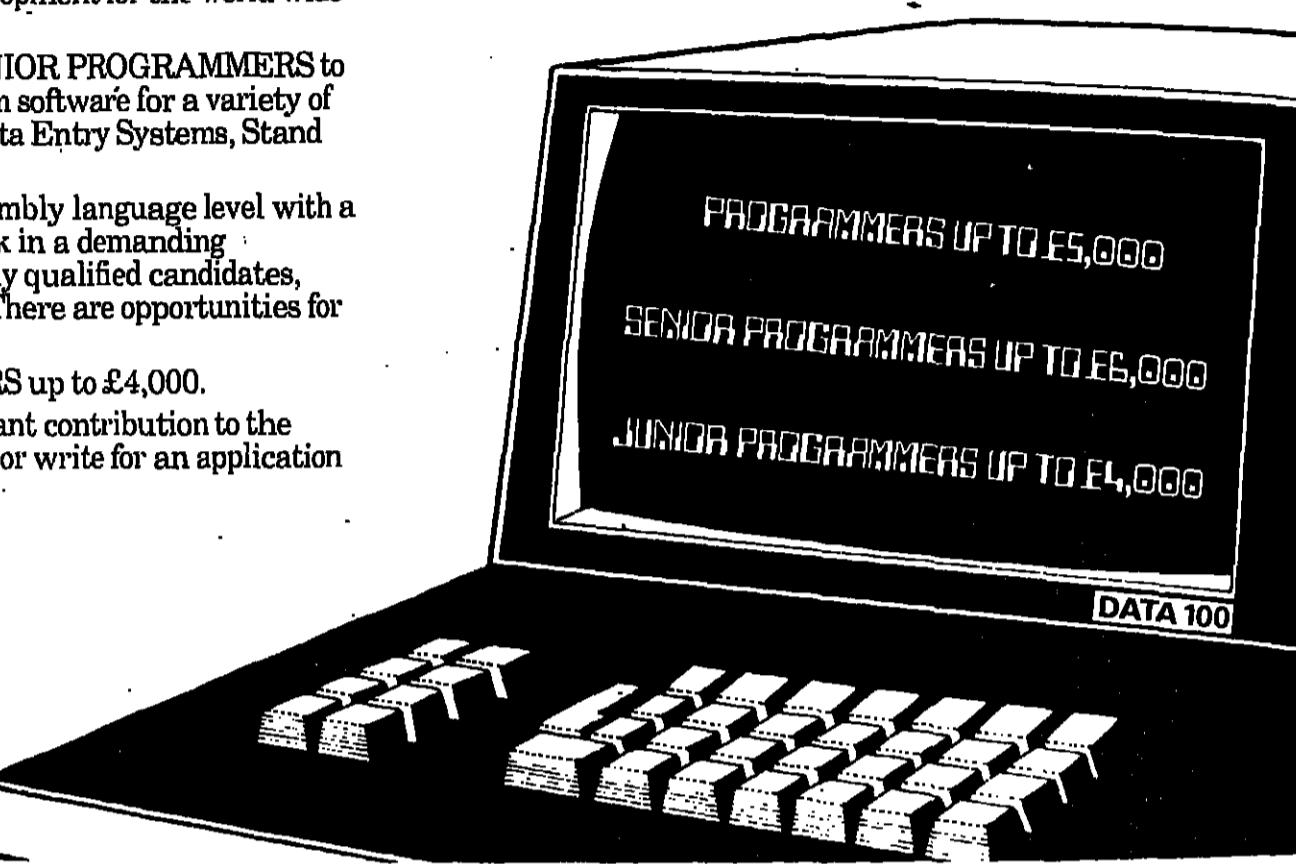
We are currently seeking PROGRAMMERS and SENIOR PROGRAMMERS to work in the development and product testing of system software for a variety of applications including On-Line File Management, Data Entry Systems, Stand Alone Processing and Remote Job Entry.

Candidates should preferably have experience at assembly language level with a mini, micro or VRC manufacturer and be keen to work in a demanding environment. Generous salaries will be paid to suitably qualified candidates, together with relocation benefits where appropriate. There are opportunities for travel to the U.S. and Europe.

We also have vacancies for JUNIOR PROGRAMMERS up to £4,000.

If you feel that you have the ability to make a significant contribution to the future development of this company, please telephone or write for an application form (quoting ref. EC9) to:

The Personnel Manager,
DATA 100 Ltd., Maxted Close,
Hemel Hempstead, Herts HP2 7LD.
Telephone Hemel Hempstead 61281.



DATA 100

FREELANCE OPPORTUNITIES

IBM
COBOL PROGRAMMERS - MIDLANDS - £110-140 p.w.
ASSEMBLER PROGRAMMERS - CICS - MIDLANDS - £110-150 p.w.
ASSEMBLER PROGRAMMERS - COBOL - SURREY - £110-150 p.w.
COBOL PROGRAMMERS - SURVEY - £110-150 p.w.
IMS APPLICATIONS - SOUTH EAST - £110-150 p.w.
OS COBOL - WEST COUNTRY - £110-150 p.w.
IMS ANALYSTS & PROGRAMMERS - NUMEROUS UK - £1100 p.w.

DEC
COBOL PROGRAMMERS - MIDLANDS - £110-150 p.w.
OS COBOL PROGRAMMERS - CHAMPS - £110-150 p.w.
OPERATORS - NEW RAPID MIDLANDS - £110-150 p.w.

CONTRACT/FREELANCE REQUIREMENTS

GEORGE III - SOFTWARE DEVELOPMENT - LONDON - £1200 p.w.
COBOL PROGS - MIDLANDS - £110-150 p.w.
VMEB EXPERIENCE - MIDLANDS & SOUTH - £1150 p.w.
FORTRAN - MIDLANDS & SOUTHERN - £1150 p.w.

POD III - HAMPSHIRE COAST - £1150 p.w.

HONEYWELL L88 - LONDON - NUMEROUS - £1130 p.w.

DEC ENGINEER KUWAIT - 2 YEAR CONTRACT TO 50 UNACCOMPANIED

HONEYWELL L68 COBOL IDS OR 105 USEFUL - MIDLANDS - £1150 p.w.

HONEYWELL LEVEL 80 IDS - NORTH WEST & NORTH

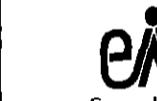
HONEYWELL LEVEL 80 ANALYSTS IDS OR TDS - NORTH WEST & NORTH

HONEYWELL LEVEL 80 ANALYSTS TDS - NORTH WEST

HONEYWELL STANDARDS DEVELOPMENT - NORTH WEST

APPLICATIONS SYSTEMS - SENIOR CONSULTANTS - NORTH WEST

PROJECT MANAGERS - NORTH WEST



Consultants Ltd

EMS Consultants Ltd
61-63 Lower Street
Newcastle-under-Lyme
Staffs ST5 2RS
Telephone 0782 623665
(10 lines)

Register NOW!

Register NOW!

International EDP Auditor

We are seeking:-

— an EDP Professional with basic accounting knowledge to join our EDP Auditing Group on assignments that cover all EDP aspects of Mobil's world-wide petroleum and chemical operations.

The work involves:

— review of Systems and Data Processing installations, appraisal of internal controls and operating procedures of computer systems, discussion of findings and recommendations with Senior Management, culminating in submission of reports which must be clear and concise. Other duties include advising non EDP auditors on implementation of computer audit and retrieval programmes. High standards of performance are expected and the ability to communicate effectively at all management levels is essential.

Candidates must be:

— Male or female, preferably aged 25-35 with at least four years experience with large scale computer equipment and mini-computers; experienced in systems analysis, programming, project management and computer operations; preferably holding university degree. Although a professional accounting qualification is not essential, some experience and training in accounting is necessary.

— Single or married without children.

Mobil



School of Electrical Engineering

RESEARCH ASSISTANTS

Applications are invited from suitable qualified Electrical Engineers and Physicists for the posts of Research Assistants:

COMPUTER-AIDED DESIGN OF MAGNETIC RECORDING HEADS

The research is sponsored by Britain's leading manufacturer of magnetic recording heads and tape. The work involves the design of magnetic recording heads for magnetic tape and disc drives. The post demands high scientific qualifications with industrial experience as a distinct advantage.

The successful candidate will continue assisting work on computer simulation of magnetic recording processes.

COMPUTER ASSISTED LEARNING TECHNIQUES IN ELECTRICAL ENGINEERING EDUCATION

To design, implement and evaluate computer assisted learning techniques in electrical engineering education and to investigate the application of computer assisted learning techniques within post-graduate training and research. The post involves the design of a post-graduate course in the field of the National Development Programmes in Computer Assisted Learning, and it will further extend the work on computer assisted learning in electrical engineering education.

The successful candidate will combine teaching work with research projects with reference to education.

RESEARCH ASSISTANTS

Applications are normally required to register for a Higher Degree, although post-graduate students are considered.

Applicants must be for a period of two years with a minimum of 2 years post-graduate experience, and carry an initial salary of £2400 or £2722, dependent on prior experience, with annual increments of £210. Superannuation is £24 p.a. for post-graduate students.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department.

For further details contact the Head of the Department

USA SYSTEMS ANALYSTS & ANALYST PROGRAMMERS

-360/370 COBOL or similar background

Exciting opportunity to spend 1-2 years in America with the technical staff of BLUE CROSS BLUE SHIELD. Relocation expenses and round-trip air fare paid.

We are the largest U.S. Health Insurance Organisation, and we have dual 370/168's with 450 on-line CRTs. We are involved in an array of sophisticated real-time applications, assuring you of excellent experience and training during your stay with us. We offer competitive salaries based on U.S. rates.

To schedule a confidential interview with our senior management, write immediately to our representative M. STARR, ROYAL LANCASTER HOTEL, LANCASTER TERRACE, LONDON W2 2TY, or telephone Mr. Starr at 01-262 6737 beginning October 3rd.

LONDON INTERVIEWS OCTOBER 10-13
Expenses reimbursed

PROGRAMMERS - MOVE INTO SYSTEMS ANALYSIS

We

- * need EXPERIENCED PROGRAMMERS who have the potential to train as systems analysts.
- * are an expanding company producing defence systems for home and export markets.
- * operate a dual IBM 370/168 environment with 70+ on-line terminals supported by IMS DB/DC.
- * are committed to a 5-year programme of new on-line database system development.

We offer attractive salaries and conditions appropriate to a major company. Opportunities for advancement are excellent. Relocation assistance is available where appropriate.

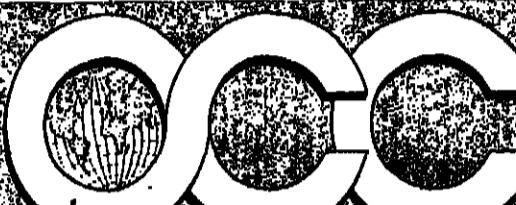
For further information and an application form, please telephone or write to:-

British Aircraft Corporation, a BRITISH AEROSPACE company

You

- * have 3-plus years' experience in IBM COBOL or Assembler programming, with a knowledge of OS/JCL.
- * want to extend your skills into systems analysis and design.
- * are able to undergo intensive training in systems analysis/design/IMS techniques and presentations/report writing.
- * have the maturity to deal objectively with user managers and their staff, and to put business problems into perspective.

FREEPOST,
Joe Jaine,
Ref. C194A Personnel & Training Dept.
British Aircraft Corporation,
Guided Weapons Division,
Stevenage, Herts SG1 2DA.
Telephone Stevenage 2422, Ext. 2808



OCC computer personnel limited



Mitcham

New Bureau using B6700 with TP & DB applications

The Scarab Computer Services Bureau started life as a wholly owned subsidiary of the SGB Group of companies in March, 1977. The SGB Group, with a turnover of £70m, has decided to diversify into the fast expanding computer services business and to promote a profitable bureau operation whilst simultaneously meeting its own data processing needs. Several high calibre systems analysts and programmers are now required to develop a variety of commercial systems. Analysts and programmers work in closely knit teams from initial design through to implementation and support. There are good prospects for programmers either to move into systems analysis or into more senior technical positions.

Project Leader Systems Analysts

£5,500-£7,000

Suitable candidates for these positions should have a minimum of 4 years' experience of commercial systems and preferably a programming background. Additional supervisory experience would be particularly relevant in order to fill the project leadership position and to justify the upper limit of the salary range.

Ref: 728A/CW

Senior Programmers Programmers

£4,000-£5,500

Cobol on ANY hardware required

Programmers are required at various levels to work on a number of development projects. On-line development is used extensively as are data base techniques. Candidates should have at least 3 years' Cobol programming experience on any large mainframe. A knowledge of systems techniques and data base would be useful.

Ref: 728B/CW

These are unusual opportunities since they give candidates the chance to become involved in setting up a new venture, at the same time, offering the security of a sizeable and successful commercial group.

To apply for these positions, or for further information, please write or phone asking for Neville John, Day: 01-242 9385. Evenings: Farnborough, Kent (06) 82017. If you are interested but you are not sure if your experience is appropriate, please ring for an informal discussion or interview.

Interviews outside normal office hours can be arranged if more convenient.



Computer Specialists

Tehran

Iran Air wishes to recruit systems and programming staff to join teams working on commercial and technical development in a data base environment. By the end of 1977 the configuration will include a dual 370/168 installation with 14 IBM 3340's and 180 display terminals. The work will provide challenge and opportunities.

The main requirements are:

Applications Programmers

2 years in COBOL or PL/I

Systems Programmers

4 years in OS and Assembler

Senior Software Programmer

5 years in OS/Assembler & Teleprocessing

Computer Operator/ Project Supervisors

5 years' experience with at least 3 years' systems analysis

Systems Analysts

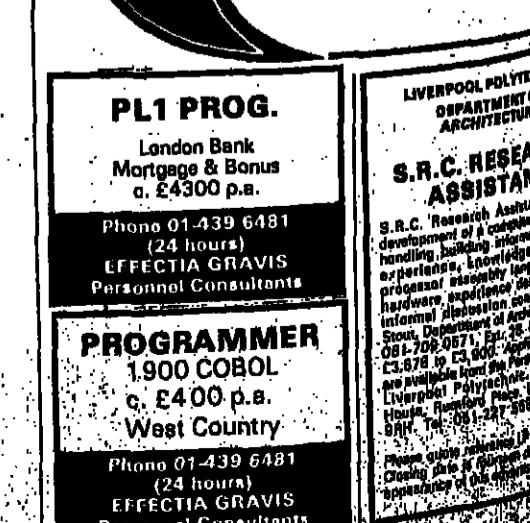
2 years in commercial applications

Iran Air offers:

- * Highly competitive tax free salary
- * Good living conditions and excellent schools with free tuition for up to 4 children under 19 years of age.
- * Airline travel privileges.

Please write with career and personal resume, contact address, telephone number and a recent photograph, specifying position applied for, to Mr. K. Deen, Iran Air, 73 Piccadilly, London, W1. Telephone: 01-491 3656.

Closing date: October 12.



Contract Operators

get a contract with CoOperators TODAY!

- more assignments available, and many of them exclusive to us
- higher rates of pay — senior ops up to £125 p.w. — and expenses where appropriate
- wider range of clients and variety of hardware and software
- better choice of contract—from one shift to one year, and better career prospects

better.....than ever before!

SIGN UP with CoOperators

We're building on our good name, and expanding fast. And remember we're part of the VLI group—who put contract programming on the map with Computer People Contracts. Contract operating is our specialised field at CoOperators — we understand it and we're bringing professionalism to it.

Mind you, it helps to have VLI's 650 clients to call on, and to be able to carve out a career path for our operators with the help of Computer People (the recruitment consultancy — in the next offices in VLI House).

We're looking for really good contract operators for our assignments in London and the Home Counties.

RIGHT NOW WE NEED

Dozens of IBM 370 Operators
ICL 2903 & ICL 2970 Operators

H2000 OS2000 Operators
H60 Series GCOS Operators

New requirements are flooding in every day, so even if your experience is not covered above, we'll probably need you tomorrow.

And we have a large number of long-term requirements which can be filled by operators who are currently in permanent work but would like to go contract.

Or if your current contract doesn't expire for some time, contact us now so we can schedule you in and sign you up for an assignment with CoOperators next time.

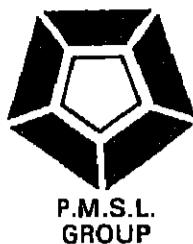
Ring Isobel at CoOperators without delay.

get a contract with CoOperators
—get ahead!

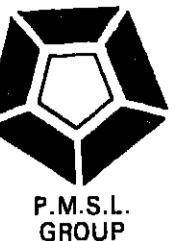
CoOperators 01-836 8411

CoOperators
VLI House
68-69 St. Martin's Lane
London WC2N 4JS





PENTA MANAGEMENT SERVICES LIMITED



SOUTH OF LONDON

Urgently required IBM COBOL OS VS1 experienced programmers for leading insurance company. Salary circa 5K plus 5% mortgage. FPO1

CONTRACT

ICL COBOL/PLAN/Programmers, £150 plus. London and North-West. Long and medium length. IBM COBOL and CICS, Yorks. Contract operators required for our new operations division. Rates from £100 per week, all machines, all areas.

CHESTER

New 2900 Series installation, analysts and programmer/analysts. All work is on new developments. Salary to 6K, plus relocation. CPR01

FOR DETAILS OF THESE AND ALL OUR OTHER VACANCIES

PLEASE PHONE US ON 061-834 2003 daytime. Evenings up to 9.00 p.m., 061-740 3523

Two Senior Job Controllers

Kids Grove, Staffs & Winsford, Cheshire

You will each be responsible for a small team of job controller and operational staff, reporting to a Chief Job Controller who covers three different sites.

Your task is to control all the processing work of our internal data processing division at either our Kids Grove, or Winsford site. This is handled through 7503 remote job entry terminals linked directly to our large 1904S installation at Stevenage.

You will be involved in liaison with users, scheduling work on both a short and long term basis, preparing and initiating processing runs and controlling the output.

Kids Grove is the centre of ICL's printed circuit design and manufacturing organisation. At Winsford we produce much of the Company's medium range computer hardware. Both locations are in the pleasant

rural surroundings of the Cheshire Plain. Private housing is readily available at attractive prices and we'll help with relocation expenses where appropriate.

You'll already have several years' operational job control or systems experience, and will be looking for increased responsibility, initiative, self-reliance and the ability to relate effectively with a wide range of ICL user departments are important aspects of these appointments. Salary is negotiable according to age and experience.

Please write or telephone, quoting reference CW1526, to Barry Kitson, Senior Personnel Officer, Corporate Systems, ICL, Wenlock Way, West Gorton, Manchester, Tel: 061-223 1101 ext. 2645.

International Computers

think computers-think ICL



Programmers

Farnborough, Hants Up to £4,500

Thomson Yellow Pages Ltd, sole sales agents for advertisements in Post Office telephone directories, have two openings for experienced programmers in their systems development team.

Our computer is a 48k I.C.L. 19026 with discs and tapes using data input via V.D.U.s and cards.

Senior Programmer

Must have two years' experience, basically in COBOL, but some PLAN experience would be a distinct advantage.

Programmer

Should have 12 months' experience with either COBOL or PLAN but preferably both. We can offer a wide range of attractive fringe benefits, together with excellent opportunities for career development. For further information or an application form please apply to

Mrs. Celia Handa
Thomson Yellow Pages Ltd.
Thomson House
Farnborough
Hants
Tel: Farnborough 44391, Ext. 82

Cobol Programmer

A challenging role in a major bank
Up to £4,500 p.a.

The Banque Nationale de Paris Ltd., is the U.K. subsidiary of one of the world's leading international banks. A recent internal promotion has now created the need for a COBOL Programmer with at least 18 months experience to join our DP section at Knightsbridge which currently operates an on-line, real time system based on Burroughs B3700 and B2800 processors linked to Burroughs TC500 terminals. We are also undertaking several new projects including a change to distributive processing using V.D.U.s and involvement with computer to micro-film equipment.

The Programmer we need must be looking for real challenge and involvement and must have the ability to make an effective contribution as a member of a small, professional and dynamic team. The starting salary will be up to £4,500 p.a. and will be negotiable according to experience. Fringe benefits are extensive, as you would expect from a major international bank.

If you are interested, please telephone or write with brief details of your career to date to: Mr. J. Ross, Recruitment Officer, Banque Nationale de Paris Ltd., Plantation House, 10-15 Mincing Lane, London EC3P 3ER.

BNP
Banque Nationale de Paris Limited
Plantation House, 10-15 Mincing Lane, London EC3P 3ER. Tel: 01-626 5678.

ANALYSTS AND PROGRAMMERS

WEST YORKS: PROGRAMMER/ANALYST £4,500 + 4%
Small ICL installations with mainly financial applications.

SOUTH CHESHIRE: ANALYST £6,000 Max ICL

Database installation requires specialist applications.

LONDON: PROGRAMMER/ANALYST £4,500 + 4%
Customer support, function, general financial applications.

Good opportunity to widen your general applications experience on mini-computers. Any language considered.

WEST YORKS: JUNIOR PROGRAMMER £3,600 Min 6 months experience Cobol. Opportunities for promotion - 2

Systems work. Medium size installation with good min.

MANCHESTER: ANALYST £6,000 Min of 2 yrs class conditions of employment. High degree of user oriented.

Min HND standard education.

WEST YORKS: PROGRAMMER £5,600 Large ICL

installation with exciting new developments require a good knowledge of CICS/DATABASE/REAL TIME Systems will be added advantages.

Interviews will be held in London, Macclesfield, and Halifax.

Programmers and Programmer/Analysts: £5,500

Hundreds of vacancies exist in the North and Midlands, experienced people with one or more language and systems commercial applications.

To find your next career move, contact Chris Courtney, David Fisher on 0422-58232

GRH COMPUTER RECRUITMENT

QUEENS ROAD MILLS, HALIFAX HX1 4LR

HALIFAX (0422) 58231 (10 lines)

Computer Programmer

c. £4,000 per annum

We are Britain's major footwear manufacturing and retailing organisation, employing some 20,000 people in shops and factories throughout the U.K.

We require an additional Programmer with 2/3 yrs experience, ideally of COBOL in an IBM environment. The Programmer should be able to supervise more junior Programmers, assist in programming design and specification work, carry out system testing and in some cases, take total responsibility for the programming of small projects.

Career prospects are excellent and conditions of employment are first-class, including a progressive salary structure that rewards performance.

Please write or telephone for an application form to: Personnel Officer.

British Shoe Corporation

SUNNINGDALE RD, LEICESTER LE3 1RR Tel: (0533) 875882

PROGRAMMER c. £4,200

CROYDON
A person with about 2 years' experience of ICL 1900 PLAN or COBOL could find this position of interest.

SNR. SYSTEMS ANALYST

c. £5,750

SYSTEMS ANALYSTS To £5,250

PROGRAMMERS To £4,700

N.W. SURREY

An International group with a firm commitment to expansion for the next five years, seeks the above and development covers stock control, marketing and financial. The programming language is COBOL but programmers with any other language will be considered.

PROGRAMMERS To £4,500

AREAS: RUISLIP, HAYES, CRAWLEY

C. & N.W. LONDON

Please phone for an Application Form.

AMES PERSONNEL

TELEPHONE: 01-767 0611

H.P.S.L. H.P.S.L.

PERMANENT

IBM 370/378 PL/1 COBOL

SYSTEMS ANALYST

SYSTEMS ANALYST

SENIOR PROGRAMMER

Please ring Joan Lovejoy

Amersham (0240) 22201

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

BLUE ARROW STAFFING LTD

Plantation House, 3 Hollywell Hill, St. Albans, Herts

Senior Systems Analyst Analyst/Programmer Data Control Supervisor Senior Systems Planner

Overseas opportunities for experienced graduates

You'll find more on-going projects and new systems development on Zambia's Copperbelt than you ever imagined. The two major mining companies there operate a wide range of computer-based information and control systems, and now seek applications from graduates (or equivalent) with at least two years relevant experience on IBM equipment for key positions in small working teams. A knowledge of PL/I would be an advantage.

The Computer Centre is equipped with a 370/158 (2 MB) installation operating under VS2 rel. 1.7B with a wide range of peripheral equipment. Also MPSX - GPSS - FORESIGHT.

Benefits include tax-free passages to and from Zambia; low-cost furnished accommodation; tax-free children's education and travel allowances; generous paid leave; tax-free settling-in allowance. Employment is for an initial contract of 2 years. Salary will be between £2,200 and £8,200 a year (at present exchange rates) depending on age and experience, PLUS at least 25% of total salary tax-free at the end of your contract.



Our Representative from Zambia will be in our London Office between 9.00am-5.00pm on 3rd October - 7th October inclusive. Ring him on 01-628 3968 to discuss these jobs further or to make an appointment.

The Manager,
Zimco Appointments Division,
Zimco House,
129-139 Finsbury Pavement,
London EC2A 1NA.

RCM NCCM



£5,500

SYSTEMS ANALYST

Our client, the market leader in its particular field in consumer products, with a consistent and impressive record of growth, requires an experienced analyst to join its expanding Management Services Department.

The work will be on design and development of computer systems for a variety of important commercial projects. The company uses an ICL 2970 and is highly dependent on computer based systems.

Candidates, aged from 26, should have had at least 2 years' systems experience, preferably with a programming background. Generous relocation expenses will be paid. Fringe benefits are excellent.

Brief but comprehensive details of career and salary to date, which will be treated in confidence, should be sent to:

J. G. Cameron, The Executives Selection Division-MW0085
Coopers & Lybrand Associates Ltd., Management Consultants
Shelley House, Noble Street, London, EC2V 7DG

City Treasurer's Department

Programmer

Post No. 549 — Salary Scale £3395-£4615

p.a.

Inclusive of Phase I and Phase II pay
supplements

We are seeking a Programmer with more than two years' experience, preferably in BAL to join a small team of analysts and programmers working on a variety of applications. Some experience of systems programming and/or CICS would be an advantage.

The City Council operates an IBM 370/136 under DOS and CICS in newly constructed Civic Offices with staff restaurant. Flexible working hours. Removal and resettlement expenses up to £500 will be payable in appropriate cases.

Application forms are available from the City Treasurer, Civic Offices, Guildhall Square, Portsmouth PO1 2AR. Closing date for applications is 10 October, 1977.

city of
PORTSMOUTH

COBOL
PROGRAMMERS
£150-£250
per week
SHORT OR
LONG TERM
01-402 9355

Systems Analyst
COBOL
Design/Implementation
c. £6000 p.a.
Beds.

Phone 01-432 6481
(24 hours)
EFFECTIA GRAVIS
Partnership Consultants

PRODUCT DEVELOPMENT

Data Processing Communications

The Cable & Wireless Group, one of the leading telecommunications organisations in the world have a vacancy for a Product Development Co-ordinator in their Communication Systems and Services Department.

The man or woman appointed will work closely with the Product Planning Manager and senior management and will be involved in advising on product plans including development and market launch, providing detailed technical support and preparing original documentation. Likely applicants will have completed HNC or a degree preferably in an engineering based subject and have at least 6 years experience of marketing in the data processing communications sector. The ability to communicate at all levels is essential.

The company offers a starting salary of £5,000 on a scale rising to £8,000 + and fringe benefits are those expected of a large organisation.

Application forms can be obtained from:
The Recruitment Manager,
Cable & Wireless Ltd.,
Dept A, 881a/719,
Theobalds Road,
LONDON W1X 8RX
Telephone: 01-242 4433 Ext 4008

Cable & Wireless

Borough Treasurer's Department

SENIOR PROGRAMMER/ SYSTEMS ANALYST

Grade S.O. 1 £5,044-£6,360 p.a. inc.

We need a person with 3-4 years' experience of programming in ICL 1900 COBOL, to join our Finance team using modular programming and GEORGE 2+.

The successful applicant should be able to supervise and monitor the progress of staff, and maintain effective liaison with our User departments, in the dual role of Senior Programmer/ Systems Analyst. Generous re-location expenses offered, in approved cases.

Application form from Personnel Officer, Town Hall, Forest Road, London E17 4JF (Tel. 01-531 8899 - 24-hour answering service in operation).

Closing date: 14th October, 1977. Please quote Ref. B.612.

London Borough of

Waltham FOREST

THE UNIVERSITY OF
LIVERPOOL
Computer Laboratory

COMPUTER OPERATORS

Required to join a group of operators for ICL 1900S system running under GEORGE 4 operating system. Various shifts for both 3-shift and day shift work, and duties will include both mainframe and remote job entry terminal operations. Basic salary according to age and experience within these ranges:

Senior Operator: £2800-£3424
£2317-£3068
£1712-£2317

Current shift allowance of 15% (under review) is paid for three shift working.

Application forms may be obtained from: The Registrar, The University of Liverpool, P.O. Box 147, Liverpool L69 3BX. Quote Ref. RV/580/CW.

Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.

Four weeks' annual leave, plus Christmas and Easter weeks. Good lunches, sports and social facilities.

For further information contact Assistant Secretary (Establishment), Brunel University, Uxbridge, Middlesex UB8 3PH, or telephone Uxbridge 37188, ext. 40. Closing date 14 October 1977.

Salary: £2800-£3424 plus £300 London Weighting.</p

COMPUTER FACILITIES SUPERVISOR

HAYES

TO £4,500

An interesting opportunity exists for an operator, shift leader or junior field service engineer with a strong sense of responsibility and good organisational ability to move into a supervisory role.

Our Client's high technology product is internationally recognised as representing a break-through in medical computing. It is essential that the mini computers used to control this product receive optimum usage to enable the software department to run at peak efficiency and we thus wish to appoint a computer facilities supervisor to ensure a highly efficient and well disciplined day-to-day operation.

Responsibilities include liaison between the department and engineering functions involved in maintenance and repair, interfacing with the final test area, organising and administrating machine bookings, maintaining records and assessing and implementing improvements to procedures as necessary.

You will probably be in your early twenties with sound computer operational experience and the ability to keep accurate records of computer utilisation and produce graphs and figure work.

For further information, please contact the Advising Consultant quoting reference: CW/59.

HUTTON EXECUTIVE SELECTION LTD.
HUTTON HOUSE,
HUTTON STREET, LONDON EC4Y 8HR
01-353 6187
01-353 1436
(Office Hours)

Hutton
SPECIALIST RECRUITMENT CONSULTANTS

CONTRACT OPERATORS 4 GEORGE 3 OPS URGENT! 4 GEORGE 2 OPS OCT. 10

Other immediate and forthcoming contracts:

IBM DOS OPS	START NOW
IBM OS OPS	START OCTOBER
ICL VMEB/K OPS	START OCTOBER
VDU OPS	START NOW
IBM SYSTEM 3 OPS	START OCTOBER

PHONE 01-439 6481 (24 Hours)

EFFECTIA GRAVIS
PERSONNEL CONSULTANTS
LICENCE NO. SE (A)62

NATIONAL HOUSE
66 WARDOUR STREET
LONDON W1V 3HP

FREELANCE PROGRAMMERS

All areas	c. £180 p.w.	ICL/IBM RPG
Middx.	c. £180 p.w.	ICL 1900 COBOL/PLAN
Central London	c. £170 p.w.	ICL 1900/2900 COBOL
Central London	c. £170 p.w.	IBM 370 COBOL
Surry	c. £200 p.w.	IBM 370 PL/I
Central London	c. £170 p.w.	Burroughs COBOL
Sweden	c. £170 p.w.	DP-11 MACRO-11
	£NEG	Honeywell H66 COBOL

For further details:

Telephone Les King up to 8 p.m. each evening or write to:
Modem Computer Services Ltd FREEPOST London SW11 6BR 01-228 2283

MODEM

Computer Services Limited

TO £9,000 TAX FREE SAUDI ARABIA

with: ASSYST —consultancy
—software
—bureau service

ASSYST is the leading computer bureau and consultancy group of companies operating in Saudi Arabia and the Gulf. IBM computers are used commercially and scientifically at each datacentre — Riyadh and Al Khobar (Saudi Arabia), Dubai (U.A.E) and the head office at Amsterdam.

The extent of the operation includes software development, standard package systems, systems consultancy, training and general bureau services. Staffing is multinational with English being the language in use. To assist in the expansion of the group, ASSYST has the following vacancies in its Al Khobar branch

CHIEF OF OPERATIONS

to have responsibility for the computer department. At least 3 years' experience is required.

PROGRAMMER

who must have gained at least three years' experience with COBOL and RPG II.

Marital status for both vacancies is required to be bachelor.

BENEFITS: Both vacancies include free accommodation, medical insurance and car allowance. Vacation allowance two 3-week periods per year with paid airfare.

Applications should be in writing with a c.v provided or by telephone/telex to: F. Storm, c/o ASSYST, 2 Laan van Kronenburg, P.O. Box 500, Amstelveen, Neth. Tel. 020-546 34 92. Telex: 12280 bals. nl.

ASSYST
P.O. Box 155, Dhahran Airport
Saudi Arabia
Tel. 44020 — telex: 80028 ballast sj.

ASSYST
P.O. Box 5698
Riyadh, Saudi Arabia
Tel. 38523

Computer Services Centre
P.O. Box 1555
Dubai, United Arab Emirates
Tel. 29488 telex: 6306 cmch

Programming Professionals

New B6700 Installation in Hampshire

ACT Services is part of a consortium representing five major British shipping companies and provides a wide range of specialist services connected with container shipping throughout the UK and Continent.

ACT Services is installing a Burroughs B6700 in early 1978 on which advanced applications concerned with all aspects of containerised shipping operations will be implemented.

This development has created opportunities for experienced programming staff at various levels within our Systems Development Department and applications are therefore invited from men or women with experience of either Burroughs or other large machines such as ICL 2900 and IBM 370 in any of the following area:

—on-line and batch application development in COBOL
—database software
—systems programming (operating systems, data communications, etc.)

Attractive salaries, in line with the depth of experience being sought, will be offered together with generous relocation expenses where appropriate. Fringe benefits include lunches, flexible working hours, 4 weeks' holiday, contributory pension scheme and personal sickness and accident scheme.

If you are interested in these opportunities which are based at our modern offices in Southampton please write to Personnel Department, ACT Services Limited, Richmond House, Terminus Terrace, Southampton SO9 1GG.

Alternatively you may telephone to discuss the positions on Southampton (0703) 3433 with I. D. Tomlinson, Systems Development Manager ext. 3367 or K. W. Wattam, Programming Manager ext. 3137 who will be available until 7.00 p.m. each evening during the week 3rd-7th October.

COBOL PROGRAMMER

Salary negotiable
around £3,500 p.a.

This is an opportunity to join a young team with exciting growth potential.

Having recently advertised for an analyst and a programmer, we find that our increased development plans necessitate the addition of another programmer to our team.

We are embarking on a major development phase to supply computing facilities to newly acquired companies in our group. Areas covered will range from order/invoicing, stock control, etc. to rather more esoteric applications such as structural stress analysis and heat loss modelling.

Our equipment comprises one of the larger I.B.M. System 3/150 installations in the country, with a strong commitment to developing our 3270 T.P. network. We require a programmer with at least 18 months' experience, who has the ability and ambition to widen his/her knowledge of computing and business in many diverse areas.

If you think you can play an important and contributory role in our development plans and want to be involved in a major development at its inception, write giving full details to:—

Personnel Manager, Kyle Stewart (Contractors) Ltd., Ardshiel House, Empress Way, Wembury, Middx. HA9 0NA, or telephone P. Campbell on 01-902 5321 Ext. 230.

KYLE STEWART

Associated Container
Transportation Services Ltd

RPG II Programmer

We currently operate an IBM system 3/12; applications cover marketing, manufacturing and finance, on-line systems are now being developed. Applicants should have 1-2 years' RPG II experience, preferably on system 3. A knowledge of Bomp and CCP is desirable but not essential as relevant training will be provided. Write or telephone for an application form.

Personnel Manager,
BRITISH TWIN DISC LTD.
Knight Road, Strood,
Romford, Kent
Telephone 01-648 77885

**UK AND
INTERNATIONAL**
£150-£400 per week

PROGRAMMERS
Ring Penny on
01-402 9355

Computer Personnel International

PROFESSIONAL PROGRAMMERS

NORTH BUCKINGHAMSHIRE

Our Client is a well-established Software House with a diverse client base in the U.K. and Europe. They have offices in pleasant country surroundings very convenient to the M1 and due to expansion they now need additional programmers with approx. 2 years' experience.

Projects are very varied and applicants should be versatile and keen to gain a wide range of experience on minis and mainframes. Some projects need to be completed on Clients' premises so a professional attitude and willingness to travel is essential.

Salaries negotiable around £4,500

Contact JUDY GRAYDON

NEW SYSTEMS TEAM WATFORD

The printing division of a well known international company is embarking on a new development programme and is seeking additional staff to join their small friendly data processing department. They are setting up a new systems team and have an immediate requirement for the following:

SYSTEMS ANALYST C £4750

preferably with 2 years' experience including the development of financial systems. However, Programmers interested in moving into systems analysis with experience on a large mainframe will also be considered.

PROGRAMMER C £4000

with approx. 18 months' programming on either IBM 360/370 or ICL system 4 and a sound knowledge of COBOL. Opportunities will be available to join the systems team at a later stage.

To find out more about these opportunities
Contact LINDA BENSTED

110 St. Martin's Lane, London WC2N 4BH
Telephone: 01-836 6775

SENIOR PROGRAMMER NORTHOLT to £6000

A large manufacturing company using IBM 370 under DOS/VS POWER/VS is commencing development on exciting new projects. Their plans include the implementation of Database and Teleprocessing and they have a vacancy for a Senior Programmer with practical experience of IBM DOS COBOL. The person appointed will report to the Chief Programmer and will be responsible for program suite and file design, programming project leadership and normal program development including writing program specifications.

For further information about the company and position
Contact LINDA BENSTED

Real Time People

**Computing
Services
Association**

Computer Room People

Opportunities in New Zealand

Assembler Programmers

- Two to three years' commercial programming in IBM Assembler.
- A good working knowledge of IBM OS/VS.
- Experience on IBM machines, not less than 370/145.
- Willingness to do a share of maintenance programming.

Systems Programmers

- Applicants to have some, and preferably all of the following:
- Commercial experience using IBM equipment for on line applications.
- A thorough knowledge of Assembler and Internals of IBM OS/VS and preferably MVS.
- A knowledge of IBM CICS/VS software, DBMS experience.
- Experience in programming of mini computers used as front ends (IBM experience not essential).

Intermediate Programmers

- Experience in Cobol on medium to large IBM machines.
- A knowledge of Assembler.
- Two to three years' experience writing commercial applications.

Analyst/Programmers

- Same as for "Assembler Programmers" above plus commercial experience in systems analysis.

Technical Writer (Documentation)

- Experience in setting up a Documentation Section.
- A high standard of written expression.

Standards and Control

- Experience in Internal EDP auditing.
- In depth commercial experience using IBM equipment.

Research Analyst

- Proven experience in advanced banking applications.
- A knowledge of computers and applied techniques.
- Ability to deal with medium and long term developments in and affecting commerce.
- The experience to examine the way the customers' needs are changing.
- Research ability and skill demonstrated by performance and a university degree.

Management Resources

45 Conduit Street, London W1

Tel: 01-222 2022

AMERICA ASIA AUSTRALASIA EUROPE



COMPUTER PROFESSIONALS IN THE FOREFRONT OF BANKING SERVICES

The Co-operative Bank is a rapidly expanding member of the Clearing Banks, offering all the usual banking facilities plus the unique Handybank shopper service. Our recent rate of growth has brought us to a challenging stage of development in which major new DP systems and procedures will be introduced.

One of the most important of these will be a second-generation approach to a major national terminal network, containing elements of distributed processing in conjunction with IBM mainframes, and providing a customer service system at the forefront of the banking field. The task of developing this system, and an associated enlarged financial/management accounting database, offers some of the most stimulating computer opportunities in modern banking.

Co-operative Bank

DEVELOPMENT PLANNING OFFICER c. £7,000

A person with significant knowledge of hardware and software, who will conduct and co-ordinate strategic and tactical studies to determine the development of our computer and allied facilities, and their usage.

Knowledge of other suppliers' products and a background in finance application is desirable. Experience in a similar role — with an appreciation of quantitative assessment methods — would be useful.

SYSTEMS ANALYSTS £4,200-£5,500

Openings at up to senior level, to undertake the major analysis and design work related to the new customer service system and allied areas of application. Several years relevant systems experience is essential.

SYSTEMS PROGRAMMERS £4,250-£5,000

Opportunities for people with several years experience of systems programming to broaden their scope, in software support for a developing IBM mainframe philosophy to be associated with a new network embracing distributed processing.

Previous on-line network experience is essential and knowledge of IBM facilities desirable.

All these appointments are based at our Manchester Headquarters and the normal fringe benefits associated with a major banking organisation apply. Salaries quoted are starting figures, and are dependent upon age and previous experience.

Applications should be addressed to: R.J. Gowin, Personnel Manager, Co-operative Bank Limited, Head Office, P.O. Box 101, New Century House, Manchester M60 4EP.

£8,000+ **SENIOR PROGRAMMER** Our client is an IBM mainframe user also having mini equipment and looking for commercial programmes for user oriented applications using COBOL and ASSEMBLER languages. Experience of 3700DS would be preferred but others considered.

SENIOR OPERATOR London, W. One of the best employers requires a senior operator (shift working) for the ICL 1800 installation operating under S2. In addition to generous salary and perks there are other valuable perks.

Many more unadvertised in our computer.

COMPUTECH 01-794 0202

CONTRACT UK

High Income Contracts through R.T.Z. Computer Services. Graduates and experienced personnel required with knowledge of financial systems, interactive or database technology. Languages COBOL, PL/I, FORTRAN, BASIC or Assembler level. Mini or mainframe experience required. Contracts for Operators, Programmers and Analysts throughout U.K.

R.T.Z. Computer Services Limited, 103 Jermyn Street, London, SW1Y 6EB.

RTZCS 01-930 4163

CONTRACTS IN NEW YORK

Four ANALYSTS & ANALYST PROGRAMMERS with large computer experience. Up to \$500 p.w. for right people

Ring COMPUTER PEOPLE CONTRACTS 01-836 8411 NOW

COLES
CRANES

WE SEEK SYSTEMS AND PROGRAMMING PROFESSIONALS FOR EXPANDING AND PROGRESSIVE OPERATION

ANALYSTS, SENIOR ANALYSTS, PROGRAMMERS, SENIOR PROGRAMMERS

BACKGROUND

A record of continuous improvement is the keynote of this Group which has an unparalleled profit record spanning 40 years. Our Engineering and Production reputation is highly respected in the industry, and so, in recent years, is its practical application of computer systems. Existing systems, batch and T.P. based, include Engineering (DBOMP), RPS, Inventory Control, Finance and Parts.

THE COMPUTER

We currently use a 370/148 (1 mb), using 3330 drives, VDUs and terminal printers are used throughout the Company. This is to be replaced in January 1978, by a totally new configuration based on a 370/148 (2 mb).

METHOD OF WORK

You will be a member of one of our key project teams developing and implementing systems for Production, Purchasing and Corporate Finance. All members of our project teams are encouraged to become involved with our user clients not only during requirements analysis but all stages of development.

by writing in sufficient detail as to make an application form unnecessary to:

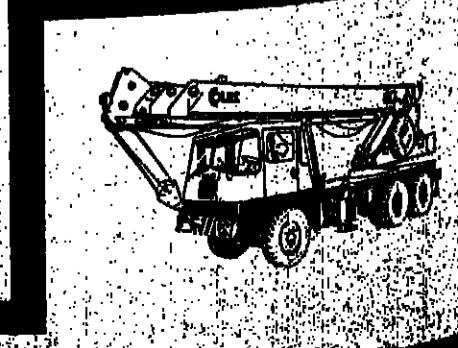
PERSONNEL MANAGER
COLES CRANES LTD.
SUNDERLAND SR4 8TT

Or telephone Roy Smith (0763) 56281, extension 328, to discuss details and arrange an early interview.

APPLY NOW

A Division of

ACROW



REWARD!

In the current climate, we believe that reward and recognition are vitally important parts of the motivation of our staff. Add to this, involvement in development projects over a wide variety of applications, environments and challenges. Complement that with the utilisation of people's experience and skills, combined with the development of new skills and the broadening of each individual's spectrum of ability.

Put all this within the context of a truly professional D.P. Company, and you're beginning to get a picture of Mouncey and Partners.

Currently we are looking for the following personnel.

PROGRAMMERS

Starting Salaries of not less than £3,800 + Profit Sharing + BUPA + Pension

SENIOR PROGRAMMERS

Starting Salaries of not less than £4,400 + Profit Sharing + BUPA + Pension

ANALYST/PROGRAMMERS

Starting Salaries of not less than £4,800 + Profit Sharing + BUPA + Pension

We'll be particularly interested if your experience has been in Financial, Retailing, Manufacturing or Government applications, especially if it's been in large systems environments. You would then join existing project teams, or new assignments starting in the next few months, and may be asked to become involved in some of our overseas assignments.

The above salaries are only an indication of possible starting levels of salaries, and therefore could be considerably higher dependent upon your experience and background.

IBM COBOL and/or ASSEMBLER under OS
ICL COBOL and RPG II particularly on 2903 range
HONEYWELL COBOL under OS 2000
UNIVAC 9030 and 1100 range

Ring 01-903 4901 and talk to either Mel Bixley (Director) or John Birch (Head of Development)



MOUNCEY AND PARTNERS

Knightsbridge — Wembley — Manchester
Germany — France — Austria — Switzerland
Sweden — USA — Brazil

PRODUCT NOTES

Fitments for housing DP materials

Two fitments for housing computer materials have been produced by Reteck Vickers' Systems and Systems division. Fit their latest range of tape storage containers.

A lateral filing frame has

been developed which holds

20 binders of an average

thickness. The binders

can be printed and all the

commonly used sizes of

various stationery.

The second fitment is a rack

designed for storing magnetic

disks. It will house all standard

size disks and each rack can

hold up to 20 reels. Each reel is

simply in the rack and is

held by gently pushing it to

the rear of the cabinet.

Both fitments are designed

for the 915mm (36 inch)

width of the storage containers

in the range.

These, styled in

the coffee and cream,

are available in four heights. Each

can be equipped with

various closures and stan-

ding fitments, accord-

ing to requirements.

Storage computer mate-

rials may be devoted

to lateral filing units,

vertical racks or a

combination of the two.

Reteck Vickers Ltd (CW),

Base House, Lansdowne Road,

Leeds, LS9 3LA. Tel: 01-868

211A.

211A.